

INFORMATION AGE PUBLISHING

MANAGEMENT 2016

TABLE OF CONTENTS

RECENT TITLES	3
ADVANCES IN QUALITATIVE ORGANIZATION RESEARCH:	
- Qualitative Organizational Research - Volume 3. <i>Best papers from the Davis Conference ...</i> (2016)	3
ADVANCES IN WORKPLACE SPIRITUALITY: THEORY, RESEARCH AND APPLICATION:	
- Indigenous Spiritualities at Work. <i>Transforming the Spirit of Enterprise</i> (2015)	3
CONTEMPORARY HUMAN RESOURCE MANAGEMENT ISSUES CHALLENGES AND OPPORTUNITIES:	
- Transforming Government Organizations. <i>Fresh Ideas and Examples from the Field</i> (2016)	4
CONTEMPORARY PERSPECTIVES IN CORPORATE SOCIAL PERFORMANCE AND POLICY:	
- Corporate Social Performance. <i>Paradoxes, Pitfalls and Pathways To The Better World</i> (2015)	4
- Corporate Social Performance In The Age Of Irresponsibility. <i>Cross National Perspective</i> (2016)	5
CONTEMPORARY PERSPECTIVES IN DATA MINING:	
- Contemporary Perspectives in Data Mining, Volume 2 (2015)	5
CONTEMPORARY PERSPECTIVES IN HUMAN CAPITAL AND DEVELOPMENT :	
- Human Capital Management Research. <i>Influencing practice and process</i> (2016)	5
CONTEMPORARY TRENDS IN ORGANIZATION DEVELOPMENT AND CHANGE:	
- Large Scale Change For Non-Profits. <i>A Playbook For Social Sector Capacity Building</i> (2015)	6
COUNTER-HEGEMONIC DEMOCRACY AND SOCIAL CHANGE:	
- Democratizing Leadership. <i>Counter-hegemonic Democracy in Communities ...</i> (2015)	6
ETHICS IN PRACTICE:	
- Ethics and Risk Management (2015)	7
INTERNATIONAL HIGHER EDUCATION:	
- Conflict Management and Dialogue in Higher Education. <i>A Global Perspective</i> (2016)	7
MANAGEMENT HISTORY: GLOBAL PERSPECTIVES:	
- Management History. <i>Its Global Past & Present</i> (2015)	8
RESEARCH IN BEHAVIORAL STRATEGY:	
- The Practice of Behavioral Strategy (2015)	8
RESEARCH IN CAREERS:	
- Searching for Authenticity (2015)	9
- Striving for Balance (2015)	9
RESEARCH IN MANAGEMENT CONSULTING:	
- Decoding the Socio-Economic Approach to Management. <i>Results of the Second SEAM Conference ...</i> (2015)	10
- The Socio-Economic Approach to Management Revisited. <i>The Evolving Nature of SEAM ...</i> (2015)	10
- Consultation for Organizational Change Revisited (2016)	11
RESEARCH IN MANAGEMENT EDUCATION AND DEVELOPMENT:	
- Emerging Web 3.0/Semantic Web Applications in Higher Education. (2015)	11
RESEARCH IN SOCIAL ISSUES IN MANAGEMENT:	
- The Social Dynamics of Organizational Justice (2015)	12
RESEARCH IN STRATEGIC ALLIANCES:	
- Managing Multipartner Strategic Alliances (2015)	12
- Strategic Alliances for SME Development (2015)	13

STRESS AND QUALITY OF WORKING LIFE:	
- Stress and Quality of Working Life. <i>Interpersonal and Occupation-Based Stress</i> (2015)	13
WOMEN AND LEADERSHIP:	
- Women and Leadership around the World (2015)	14
- Women as Global Leaders (2015)	14
- Gender, Media, and Organization. <i>Challenging Mis(s)Representations of Women Leaders ...</i> (2016)	15
NO SERIES:	
- Authentic Customer Centricity (2015)	15
- Authentic Personal Brand Coaching. <i>Entrepreneurial Leadership Brand Coaching ...</i> (2015)	16
- Collaborative Evaluation in Practice. <i>Insights from Business, Nonprofit, and Education</i> (2015)	16
- Foundations of Global Business. <i>A Systems Approach</i> (2015)	16
- How Management Programs Can Improve Organization Performance. (2015)	17
- Implementing a Comprehensive Research Compliance Program. <i>A Handbook for Research Officers</i> (2015)	17
- Instructional Guidance. <i>A Cognitive Load Perspective</i> (2015)	18
- Leading with Character - 2nd Edition. <i>Stories of Valor and Virtue and the Principles They Teach</i> (2015)	18
- Organizational Behavior. <i>An Evidence-Based Approach, 13th Ed.</i> (2015)	19
- The Pursuit of Sustainability. <i>Creating Business Value through Strategic Leadership ...</i> (2015)	19
- Supernumerary Intelligence. <i>A New Approach to Analytics for Management</i> (2015)	20
- Advanced Management for Deans (2016)	20
- Educational Leadership and Organizational Management. <i>Linking Theories to Practice</i> (2016)	21
- Executive Ethics II. <i>Ethical Dilemmas and Challenges for the C Suite, 2nd Edition</i> (2016)	21
- Talking About Structural Inequalities in Everyday Life. <i>New Politics of Race in Groups ...</i> (2016)	21
BACK LIST	22
INTERNATIONAL DISTRIBUTORS	39
ORDER FORM	41

RECENT TITLES

ADVANCES IN QUALITATIVE ORGANIZATION RESEARCH



Qualitative Organizational Research - Volume 3 Best papers from the Davis Conference on Qualitative Research

Beth A. Bechky, New York University; Kimberly D. Elsbach, University of California - Davis

A volume in the series *Advances in Qualitative Organization Research*

2016. Paperback 9781681233901 \$45.99. Hardcover 9781681233918 \$85.99. eBook 9781681233925 \$50.

The Davis Conference on Organizational Research, held for the last 15 years, is the world's leading conference for qualitative researchers in organizational studies. Scholars receiving the "Best presentation awards" at the Davis Conference for the past 6 years have contributed chapters to this volume. These papers explore social relationships in organizations and work, and cover a diverse set of topics ranging from boundary spanning in collaboration and teamwork to embodied competence at work and beliefs about availability among professionals. Yet all the papers are similar in that they benefited from the community of over 150 scholars developed through the Davis Conference, and represent qualitative research at its very best.

ADVANCES IN WORKPLACE SPIRITUALITY: THEORY, RESEARCH AND APPLICATION



Indigenous Spiritualities at Work Transforming the Spirit of Enterprise

Chellie Spiller, University of Auckland; Rachel Wolfgramm, University of Auckland

A volume in the series *Advances in Workplace Spirituality: Theory, Research and Application*

2015. Paperback 978-1-68123-155-6 \$45.99. Hardcover 978-1-68123-156-3 \$85.99. eBook 978-1-68123-157-0 \$50.

Are you intrigued by ancient wisdom traditions? Do you ever wonder if they have any relevance in today's world? How do Indigenous ways of being and doing balance wealth creation and well-being? How might Indigenous peoples define success? What are Indigenous spiritualities? How is Spirituality manifested in Indigenous organizations today?

These questions have intrigued us for many years. As a consequence, we invited scholars from around the world to contribute to a groundbreaking book, *Indigenous spiritualities at work: transforming the spirit of business enterprise*, to explore these questions from different worldviews. A key focus of this book is how Indigenous spiritual approaches revitalize identities and relationships within the workplace. However, the notion of workplace is not narrow, as it includes communities of engagement and practice in ecologies of creativity and enterprise in the broadest sense. This enables Indigenous spiritualities at work to be explored from diverse perspectives, disciplines, cultures and sectors. In particular, the authentic voices of authors in this book enriches our understandings, offers points of enlightenment and amplifies spiritual traditions of Indigenous peoples in a way that honours traditions of the past, present and future.

The contributions build bridges between scholarly work and practice. They include empirical studies of Spiritualities, mindfulness, presence and authenticity. A diverse range of research methodologies, impact studies and examples of development programs are offered alongside artistic works, photographic essays, stories, and poetry.

CONTEMPORARY HUMAN RESOURCE MANAGEMENT ISSUES CHALLENGES AND OPPORTUNITIES



Transforming Government Organizations Fresh Ideas and Examples from the Field

Ronald R. Sims, College of William and Mary; William I. Sauser, Jr., Auburn University; Sheri K. Bias, Saint Leo University

A volume in the series *Contemporary Human Resource Management Issues Challenges and Opportunities*
2016. Paperback 9781681234557 \$45.99. Hardcover 9781681234564 \$85.99. eBook 9781681234571 \$50.

In 2010 IAP released *Change (Transformation) in Government Organizations*, edited by Ronald R. Sims. This well-received volume described how organizational change methods can be used effectively to make government organizations more effective and efficient and better equipped to serve a demanding citizenry. The 2010 book brought together contributions by managers, practitioners, academics, and consultants in the study of international, federal, state, and local government efforts to respond to increased calls for change (transformation) in public sector organizations.

Since the release of the 2010 volume, calls for government transformation have continued and intensified, and a number of fresh ideas and examples have been generated from the field. The time is now ripe for a follow-up volume laying out innovative, successful ideas for transforming government. *Transforming Government Organizations: Fresh Ideas and Examples from the Field* is that follow-up volume. A collection of fresh contributions such as those included in this book will add to the growing knowledge base of what does—and what does not—work when transformation efforts are attempted in government organizations.

The contributors to this new volume are experts with extensive experience as change agents in government and other organizations. They provide analyses and discussions of specific cases and issues as well as practical tools, ideas, and lessons learned intended to guide those responsible for similar efforts in the years to come. The audience for the book are government managers, scholars, and others interested in undertaking or learning about such efforts.

CONTEMPORARY PERSPECTIVES IN CORPORATE SOCIAL PERFORMANCE AND POLICY



Corporate Social Performance Paradoxes, Pitfalls and Pathways To The Better World

Agata Stachowicz-Stanusch, Silesian University of Technology, Poland

A volume in the series *Contemporary Perspectives in Corporate Social Performance and Policy*
2015. Paperback 978-1-68123-164-8 \$45.99. Hardcover 978-1-68123-165-5 \$85.99. eBook 978-1-68123-166-2 \$50.

Corporate Social Performance: Paradoxes- Pitfalls and Pathways to the Better World is authored by a range of international experts with a diversity of backgrounds and perspectives and provides a collection of ideas, examples and solutions on CSP implementation and problems that occur in this area of consideration.

The last decade had abundant corporate, national and international ethical and financial scandals and crises. After this epoch of moral catastrophes stakeholders expect that corporations which are considered as the most powerful institutions today and which have enormous impact on our planet's ecosystems and social networks will take more active roles as citizens within society and in the fight against some of the most pressing problems in the world, such as poverty, environmental degradation, defending human rights, corruption, and pandemic diseases.

Although Corporate Social Performance (CSP) has been a prominent concept in management literature and in the business world in recent years "it remains a fact that many business leaders still only pay lip service to CSR, or are merely reacting to peer pressure by introducing it into their organizations." (Bevan et al. 2004:4). So do really companies do "well" by doing "good" or maybe "companies engage in CSR in order to offset corporate social irresponsibility"? (Kotchen and Moony, 2012 p.4). I hope that we would agree that companies and CSR only by working together guarantee their own survival and we- the society and the planet -will be much obliged (Thomé, 2009 p. 3).



Corporate Social Performance In The Age Of Irresponsibility Cross National Perspective

Agata Stachowicz-Stanusch, Silesian University of Technology, Poland

A volume in the series *Contemporary Perspectives in Corporate Social Performance and Policy*
2016. Paperback 9781681234205 \$45.99. Hardcover 9781681234212 \$85.99. eBook 9781681234229 \$50.

Corporate Social Performance In The Age Of Irresponsibility – Cross National Perspective is authored by a range of international experts with a diversity of backgrounds and perspectives and provides a collection of ideas, examples and solutions on CSP implementation in the time of irresponsibility. Although Corporate Social Performance (CSP) has become important part of the management agenda of many enterprises and many companies adding socially responsible statements to their websites and mission statements some firms behave irresponsibly while at the same time acting positively on some dimensions— “corporate social irresponsibility (CSI) and responsibility can exist at the same time in the same firm.” (Gonzalez-Perez, 2011).

This volume is aimed at presenting Corporate Social Performance concept from distinct cultural perspectives with the reference to responsible and irresponsible practices of various entities from different parts of the world.

CONTEMPORARY PERSPECTIVES IN DATA MINING



Contemporary Perspectives in Data Mining, Volume 2

Kenneth D. Lawrence, New Jersey Institute of Technology; Ronald Klimberg, Saint Joseph’s University

A volume in the series *Contemporary Perspectives in Data Mining*
2015. Paperback 978-1-68123-087-0 \$45.99. Hardcover 978-1-68123-088-7 \$85.99. eBook 978-1-68123-089-4 \$50.

The series, Contemporary Perspectives on Data Mining, is composed of blind refereed scholarly research methods and applications of data mining. This series will be targeted both at the academic community, as well as the business practitioner.

Data mining seeks to discover knowledge from vast amounts of data with the use of statistical and mathematical techniques. The knowledge is extracted from this data by examining the patterns of the data, whether they be associations of groups or things, predictions, sequential relationships between time order events or natural groups.

Data mining applications are in marketing (customer loyalty, identifying profitable customers, instore promotions, e-commerce populations); in business (teaching data mining, efficiency of the Chinese automobile industry, moderate asset allocation funds); and techniques (veterinary predictive models, data integrity in the cloud, irregular pattern detection in a mobility network and road safety modeling.)

CONTEMPORARY PERSPECTIVES IN HUMAN CAPITAL AND DEVELOPMENT



Human Capital Management Research Influencing practice and process

Deborah Blackman, The University of New South Wales; Michael O’Donnell, The University of New South Wales;
Stephen Teo, RMIT University, Australia

A volume in the series *Contemporary Perspectives in Human Capital and Development*
2016. Paperback 9781681234649 \$45.99. Hardcover 9781681234656 \$85.99. eBook 9781681234663 \$50.

When reading current human capital management or human resources management textbooks, it is clear that many do not reflect current research. Even new Strategic HRM books are only recently reporting research that has been widely discussed in academic journals over the last 10 years.

Discussion with those who span the academic/practice worlds shows that they have regularly been struck by the dissonance between the journals and the texts. They agree that there should be more commonality but suggest that, although some of the HRM journal articles may carry some implications for practice, many do not. They are often vague as to the real potential value of the research and only outline potential interventions in a very rudimentary way.

Covering a range of topics which affect the way that human capital is attracted, developed, managed and supported, this book presents recent research which can be applied to the real world. Written by practitioners with academics, each chapter provides an overview of the research, as well as the links to current human capital management practices and identifying potential implications for future implementation. The book is designed to be of interest to academic researchers, university professors and graduate students, and to management scientists, industry economists, government officials, public policy developers and analysts, research and laboratory managers, marketing, human resources and operations managers, in fact anyone who is interested at understanding the current progress of human resources management and human capital development.

CONTEMPORARY TRENDS IN ORGANIZATION DEVELOPMENT AND CHANGE



Large Scale Change For Non-Profits A Playbook For Social Sector Capacity Building

Gina Hinrichs; Cheryl Richardson

A volume in the series *Contemporary Trends in Organization Development and Change*

2015. Paperback 978-1-68123-041-2 \$45.99. Hardcover 978-1-68123-042-9 \$85.99. eBook 978-1-68123-043-6 \$50.

The impetus to purchase this book is to provide social profit leaders, change agents, and new organization development (OD) practitioners who need a simple “Monday-ready” tool kit so they can help their social profit organization build capacity. A complete large scale change approach is offered.

This practitioner’s playbook contains tactics and tools that can be experimented with by the social profit improvement team. A playbook allows the team to create, explore, and master without fear while learning. What is contained in this playbook has been tested across many for-profit and non- (social) profit organizations. It is designed to be a bridge for OD theories that have informed the work to field ready tools for large scale change. This book provides both explicit and tacit knowledge. The contents in this book have been tested in social profit projects.

COUNTER-HEGEMONIC DEMOCRACY AND SOCIAL CHANGE



Democratizing Leadership Counter-hegemonic Democracy in Communities, Organizations and Institutions

Mike Klein, University of St. Thomas

A volume in the series *Counter-Hegemonic Democracy and Social Change*

2015. Paperback 9781681233338 \$45.99. Hardcover 9781681233345 \$85.99. eBook 9781681233352 \$50.

Democratizing Leadership: Counter-hegemonic Democracy in Organizations, Institutions, and Communities promotes leadership in the democratization of culture to counter the current hegemony of domination and cultivate an alternative hegemony of collaboration. It is premised on a leadership framework for decision-making rooted in democratic voice and leading to collective action. This broad peacebuilding prescription for individual and collective agency accounts for the constructive role of conflict in democratic pluralism, and the need to develop practices and structures that prevent violent conflict in order to advance positive peace. This theory addresses the contexts of deliberative, agonistic, and revolutionary democratic frameworks.

Democratizing Leadership is informed by three qualitative case studies described in rich detail. First Bank System Visual Art Program, In the Heart of the Beast Theater's May Day Ritual, and The Minnesota Alliance of Peacemakers exemplify the practice of democratizing leadership. These diverse settings include corporate banking during 1980's deregulation, an annual community May Day parade, and an informal alliance of peacemaking organizations. Leadership in each case promotes authentic voice, encourages decision-making with integrity, and advocates for responsible collective action.

ETHICS IN PRACTICE



Ethics and Risk Management

Lina Svedin, University of Utah

A volume in the series *Ethics in Practice*

2015. Paperback 978-1-68123-093-1 \$45.99. Hardcover 978-1-68123-094-8 \$85.99. eBook 978-1-68123-095-5 \$50.

The underlying rationale for this book is to present research that a) highlights the explosively political and deeply divisive issues involved in managing risk and b) address the empirical deficit and theoretical challenges related to managing societal risk ethically. Extant risk management research borrows heavily from engineering, systems theory and business management, and is primarily focused on probabilities, modeling, and abstractions of the value of mitigative action. This research engenders a false sense of objectivity and it de-politicizes fundamental political and democratic questions about the allocation of society's scarce resources and about the balance of responsibilities between governing institutions and individuals with regard to risk. The quantitative and hard-science focus on risk also keeps a discussion of the consequences of the distribution of risk, resources and responsibilities for real people out of the lime light. The contributors to this book are experts in a wide range of academic fields and in this book they take on the challenge of examining their core research with a specific ethics perspective. They explore the ethics of risk management using theory, cases and data from a range of policy areas, countries and philosophical traditions.

This book should be of interest to scholars and practitioners working in fields that deal either implicitly or explicitly with risk. This would include, but is not limited to, scholars and students of public management, public sector ethics, public policy, risk regulation, and risk management. The book deals directly with core problems of management in the public sector, value-conflicts, multiple principals and stakeholders, as well as information analysis and the application of sound and valid decision-making processes. The book can be adopted as a core text for graduate courses in public management, public policy, public administration ethics, and comparative politics. It would also work well as an applied theory text in comparative politics; ethics centered courses in political science, as well as more narrowly focused courses on risk, crisis and disaster management.

For the practitioner audience, this book pin-points the ethical stakes, the analytical and managerial challenges, and the necessary tools to meet the many risks that societies face. This book, *Ethics and Risk Management*, provides a unique take on the realities of cost-benefit analysis, efforts to control and regulate risk and risky behavior, as well as the decidedly bounded rationality with which we, as decision-makers and citizens, perceive and take risks. The work of identifying, understanding, prioritizing and designing effective tools to mitigate and manage risk is an inherently analytical and strategic process best suited to take place before and between crises. Successful risk analysis and management reduces the general occurrence of crises, while the ethical analysis and management of risk serves to reduce the likelihood of subsequent socio-political turmoil should a crisis occur. Thus, the investment that any practitioner makes in risk management has the potential to yield both social and political benefits if the analysis and work is done with an eye toward ethics and stakeholder analysis.

INTERNATIONAL HIGHER EDUCATION



Conflict Management and Dialogue in Higher Education A Global Perspective

Nancy T. Watson, Texas A&M University; Karan L. Watson, Texas A&M University; Christine A. Stanley, Texas A&M University

A volume in the series *International Higher Education*

2016. Paperback 9781681235202 \$45.99. Hardcover 9781681235219 \$85.99. eBook 9781681235226 \$50.

This book addresses an important topic – Conflict, mediation and dialogue. Conflicts are a part of life. Although many people assume conflicts are negative and, therefore, should be avoided, conflict is truly neutral. The engagement in conflict is what can be constructive or destructive. There are many positive outcomes experienced when a conflict is well managed, hence the critical role of this book. For instance, most change is driven by some level of conflict. You must learn, grow and develop effective conflict management skills as a way to manage change. Thus, the conflicts we deal with in our personal lives and in the workplace are essential to our development and our organizations' healthy development. However, managed poorly, some conflicts can escalate to the point that they can destroy individuals or organizations. As illustrated in this book, the key to managing conflicts is to understand conflicts; expect conflicts, and manage conflicts before they escalate into destructive or costly loss of personnel, diminished climate or lead to lawsuits. The book provides one of the growing and recognized methods of dealing with conflicts – mediation and dialogue. The contents of this book reflect areas of importance addressed in mediation training: alternative dispute resolution practices, conflict management intervention options, models of thinking about conflict, the mediation format, and the skill set needed by a strong

conflict management and mediator. Readers are challenged to reflect upon their biases and beliefs that may negatively impact the mediation process.

MANAGEMENT HISTORY: GLOBAL PERSPECTIVES



Management History Its Global Past & Present

Bradley Bowden, Griffith University; David Lamond, Victoria University

A volume in the series *Management History: Global Perspectives*

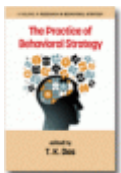
2015. Paperback 9781681231853 \$45.99. Hardcover 9781681231860 \$85.99. eBook 9781681231877 \$50.

This book has two broad purposes. First, it seeks to determine whether or not there is a “universal” management model through an examination of circumstance in a number of different nations and industries. Second, it brings to a wider audience some of the leading research in the field of management history. In doing so, it highlights the importance of the Management History Division of the Academy of Management in fostering and disseminating new understandings of management and its development. The book indicates that, while there has been much variance in managerial practices across time and space, we can nevertheless speak of a “universal” managerial model.

Emerging in association with Britain’s Industrial Revolution, the spread of competitive pressures progressively demanded that enterprises respond in broadly common ways if they were to survive. These broad commonalities can be seen in the diverse industries that this book considers – the beef industry of the Northern Plains of the United States in the nineteenth century, the trading activities of the Dutch East India Company, the United States and Australian railroads, and the manufacturing methods of the Ford Motor Company during the early twentieth century. In each of these circumstances, industries and firms had to constantly adapt to changes in both capital and consumer markets. This is evident even in the case of the Ford Motor Company which, as James Wilson’s chapter indicates, was in its early days “flexible” rather than Fordist, constantly adjusting production and inventories in accordance with consumer demand. Such responses to global markets is also found in the realms of ideas and education, where the book’s study of trends in business education highlights the growing dominance of commercial factors and of intellectual concepts stemming from the United States.

The power of management commonalities is also found in the book’s study of Australia and the United States. In Australia, governments long sought to isolate the national economy from global trends so as to boost manufacturing and local employment. Ultimately, however, this proved unsuccessful as Australian production became increasingly uncompetitive. A severe process of economic readjustment, with often adverse social effects, is also found in the book’s chapter on the United States, which highlights the major changes that have occurred since the 1960s. This book also considers how managerial organizations have been forced to adapt and the intellectual debates that have accompanied this. Finally, in Regina Greenwood’s chapter, we have an account of the Management History Division of the Academy of Management, an organization which has provided the fulcrum for the generation and dissemination of management history for the last 3 decades.

RESEARCH IN BEHAVIORAL STRATEGY



The Practice of Behavioral Strategy

T. K. Das, City University of New York

A volume in the series *Research in Behavioral Strategy*

2015. Paperback 9781681231587 \$45.99. Hardcover 9781681231594 \$85.99. eBook 9781681231600 \$50.

Behavioral strategy continues to attract increasing research interest within the broader field of strategic management. Research in behavioral strategy has clear scope for development in tandem with such traditional streams of strategy research that involve economics, markets, resources, and technology. The key roles of psychology, organizational behavior, and behavioral decision making in the theory and practice of strategy have yet to be comprehensively grasped. Given that strategic thinking and strategic decision making are importantly concerned with human cognition, human decisions, and human behavior, it makes eminent sense to bring some balance in the strategy field by complementing the extant emphasis on the “objective” economics-based view with substantive attention to the “subjective” individual-oriented perspective. This calls for more focused inquiries into the role and nature of the individual strategy actors, and their cognitions and behaviors, in the strategy research enterprise. For the purposes of this book series, behavioral strategy would be broadly construed as covering all aspects of the role of the strategy maker in the

entire strategy field. The scholarship relating to behavioral strategy is widely believed to be dispersed in diverse literatures. These existing contributions that relate to behavioral strategy within the overall field of strategy has been known and perhaps valued by most scholars all along, but were not adequately appreciated or brought together as a coherent sub-field or as a distinct perspective of strategy. This book series on Research in Behavioral Strategy will cover the essential progress made thus far in this admittedly fragmented literature and elaborate upon fruitful streams of scholarship. More importantly, the book series will focus on providing a robust and comprehensive forum for the growing scholarship in behavioral strategy. In particular, the volumes in the series will cover new views of interdisciplinary theoretical frameworks and models (dealing with all behavioral aspects), significant practical problems of strategy formulation, implementation, and evaluation, and emerging areas of inquiry. The series will also include comprehensive empirical studies of selected segments of business, economic, industrial, government, and non-profit activities with potential for wider application of behavioral strategy. Through the ongoing release of focused topical titles, this book series will seek to disseminate theoretical insights and practical management information that will enable interested professionals to gain a rigorous and comprehensive understanding of the subject of behavioral strategy.

The Practice of Behavioral Strategy contains contributions by leading scholars in the field of behavioral strategy research. The 9 chapters in this volume cover a number of significant topics that speak to the practice perspectives on behavioral strategy, covering diverse topics such as M&A decision making in the high-tech sector, scenario thinking, business modeling, project-based organizations, fair trade market certification, and the movie and insurance industries. The chapters include empirical as well as conceptual treatments of the selected topics, and collectively present a wide-ranging review of the noteworthy research perspectives on the practice of behavioral strategy.

RESEARCH IN CAREERS



Searching for Authenticity

S. Gayle Baugh, University of West Florida; Sherry E. Sullivan, Bowling Green State University

A volume in the series *Research in Careers*

2015. Paperback 9781623969820 \$45.99. Hardcover 9781623969837 \$85.99. eBook 9781623969844 \$50.

Volume 2 of the Research in Careers series focuses on the search for authenticity in one's career. Although there has been growing interest in the topic within the popular press, relatively little academic research has been completed on authenticity and careers. Researchers are still refining the concept of authenticity and are just beginning to investigate how it influences the enactment of careers in today's turbulent career landscape. This volume offers the first organized effort on the topic.

This volume contains seven chapters which examine the search for authenticity derived from the Kaleidoscope Career Model (Mainiero & Sullivan, 2006). Chapters 1 and 2 present a review of the literature and an in-depth analysis of the construct of authenticity. Chapter 1 offers a new lens to view career authenticity based on two dimensions of self-awareness and adaptability. Chapter 2 uses two case studies to define how individuals are authentic in their career. Chapters 3 and 4 examine the authenticity of individuals in different career stages, with Chapter 3 examining recent college graduates and Chapter 4 examining mid to late stage careerists. Chapters 5, 6 and 7 focus on the interplay between social interactions and career authenticity. Chapter 5 offers a process model that traces how, through negotiation, a person's identities shape and are shaped by relationships with others, leading to the enactment of an authentic career. Chapter 6 explores how individuals remain authentic in their career while negotiating the conflicting expectations of multiple interest groups. Chapter 7 examines the complex relationships among career authenticity, political behaviors, and strain.



Striving for Balance

S. Gayle Baugh, University of West Florida; Sherry E. Sullivan, Bowling Green State University

A volume in the series *Research in Careers*

2015. Paperback 9781681233048 \$45.99. Hardcover 9781681233055 \$85.99. eBook 9781681233062 \$50.

The Research in Careers series is designed in five volumes to provide scholars a unique forum to examine careers issues in today's changing, global workplace. What makes this series unique is that the volumes are connected by the use of Mainiero and Sullivan's (2006) Kaleidoscope Career Model (KCM) as the organizing framework and the theme underlying the volumes. In this volume, *Striving for Balance*, we consider how individuals seek a healthy alignment between work and nonwork. In addition to building upon the established literature on work/family conflict, the chapters in this volume also examine the reciprocal positive influences between work and nonwork, considering such issues as balancing work with commitments to others, including spouse/partner, children, elderly relatives, friends, and the community.

Chapters 1 and 2 of this volume focus on macro-issues surrounding work/nonwork balance, specifically studying the effectiveness of organizational policies. In Chapter 1, Westring, Kossek, Pichler and Ryan explore if there is a gap between an organization's adoption of work/nonwork policies and its offering of a supportive environment for the employees' use of such policies. In Chapter 2, Purohit, Simmers, Sullivan and Baugh draw from social exchange theory and the compensation literature to examine how employees' satisfaction with their organization's discretionary (i.e., not legally required) support initiatives influences their work-related attitudes and personal well-being.

Chapters 3 and 4 examine balance from a micro perspective, focusing on generational differences in balance as well as how individuals' reactions to work-nonwork conflicts influence career outcomes. In Chapter 3, Stawiski, Gentry and Baranik study balance using the lens of generational differences, exploring the relationship between work-life balance and promotability for members of the Baby Boom generation and Gen X. In Chapter 4, Boyd, Keeney, Sinha and Ryan discuss their qualitative analysis of how 1,359 university alumni's reactions to work-life conflict events shaped their career choices, including entry, participation, and attrition decisions. Their approach offers a different lens to examine work-life conflict.

Chapters 5 and 6 provide two perspectives on where scholars should focus their future research efforts in studying work/nonwork balance. In Chapter 5, van Emmerik, Bakker, Westman and Peeters provide a conceptual examination of the processes that affect work-family conflict, family-work conflict, and the overall resulting work/nonwork balance or imbalance. In Chapter 6, Bataille offers a multi-dimensional definition of work-family balance and develops a framework, which recognizes the dominant dimensions of work-family balance.

RESEARCH IN MANAGEMENT CONSULTING



Decoding the Socio-Economic Approach to Management Results of the Second SEAM Conference in the United States

John Conbere, University of St. Thomas; Henri Savall, University Jean Moulin Lyon 3 and ISEOR; Alla Heorhiadi, University of St. Thomas

A volume in the series *Research in Management Consulting*

2015. Paperback 978-1-68123-251-5 \$45.99. Hardcover 978-1-68123-252-2 \$85.99. eBook 978-1-68123-253-9 \$50.

In May 2014, the French research laboratory ISEOR (Socio-Economic Institute for Firms and Organizations) and the University of St. Thomas co-sponsored a second conference on the application of the Socio-Economic Approach to Management (SEAM) paradigm and methodology in the United States. SEAM is a scientific approach to consultancy that focuses on uncovering the dysfunctions and hidden costs that exist in organizations, "hidden" in the sense that they are not captured by traditional accounting methods and financial analyses. Through intervention that encompasses the entire organization – what the ISEOR team refers to as the HORIVERT approach (combining horizontal and vertical intervention) – the underlying goal is to enhance organizational performance by attacking the "TFW virus," a vestige of the early work by Frederick Taylor, Henri Fayol, and Max Weber that has sufficiently infiltrated our thinking about management and organization to the point where we are falling well short of our own potential. The resultant dysfunctions this virus unleashes creates hidden costs that readily destroy a firm's value-added possibilities. The volume captures the ideas, applications, and exchanges of that meeting, attempting to bring the reader into the conference itself. Chapters include the contributors' presentations ("Chapter Prologue: Conference Remarks"), revised conference papers, and the question and answer dialogue for the session.



The Socio-Economic Approach to Management Revisited The Evolving Nature of SEAM in the 21st Century

Anthony F. Buono, Bentley University; Henri Savall, University Jean Moulin Lyon 3 and ISEOR

A volume in the series *Research in Management Consulting*

2015. Paperback 978-1-68123-161-7 \$45.99. Hardcover 978-1-68123-162-4 \$85.99. eBook 978-1-68123-163-1 \$50.

This volume is part of the ongoing collaboration between the RMC series and the Socio-Economic Institute for Firms and Organizations (ISEOR), a French intervention-research think tank co-directed by Henri Savall and Véronique Zardet. Building on an earlier collaboration on the ISEOR approach – Socio-Economic Intervention in Organizations: The Intervener-Researcher and the SEAM Approach to Organizational Analysis (IAP, 2007) – Buono and Savall bring together over 30 talented intervener-researchers to explore and examine the ongoing evolution of the Socio-Economic Approach to Management (SEAM).

This volume revisits the application of SEAM in the context of intervention challenges in the wake of the recent economic crisis and the disruptive change that has taken hold across the world. The basic foundation of SEAM – built on the idea of strategic patience, the need to

undertake holistic intervention in organizations, and the challenge to get organizational members to listen to themselves (through what they refer to as the mirror effect) – has remained the same. In response to economic and organizational pressures in the current environment, however, there has been a concomitant emphasis on helping client organizations achieve short-term results while still maintaining focus on the long term. Many ideas that have become part of the current discourse within ISEOR today were not as explicitly addressed in the initial volume – from the destructive effect of the Taylorism-Fayolism-Weberism (TFW) virus, to the need to focus on ways to ensure the sustainability of a SEAM intervention, the growing importance of collaborative interactions between external and internal consultants, and the growing importance of cocreating knowledge with client firms and organizations.



Consultation for Organizational Change Revisited

David W. Jamieson, Jamieson Consulting Group, Inc; Robert C. Barnett, MDA Leadership Consulting; Anthony F. Buono, Bentley University

A volume in the series *Research in Management Consulting*

2016. Paperback 9781681234311 \$45.99. Hardcover 9781681234328 \$85.99. eBook 9781681234335 \$50.

As a follow-up to a 2010 volume on organizational change-related consulting, the book continues to push our thinking about the dynamics involved in consulting with change leaders and intervening in the change process. Consulting for organizational change is a special type of consultation, with its own complex set of conditions and needs for a broad range of skills and competencies, which include distinct needs for the client-consultant relationship, superior consulting/facilitation skills, an expertise in human and organizational systems, and, as emphasized in the volume, the masterful “use of self.” As with our prior edited collection, this volume is a joint publication in the Research in Management Consulting and Contemporary Trends in Organization Development and Change book series. The dual focus is intended to reflect the importance of quality consulting for change across both the management consulting and Organization Development (OD) fields. It follows a long history of interest in how consulting affects organization change, what works, and, perhaps most importantly for generating theory and insight into the change process, why it works.

The book contains fourteen chapters that frame the changing nature of the organizational change challenge, explore the use of self in intervening in organizations, and examine different change frameworks and perspectives, sharing various reflections and personal insights into the underlying challenges of consulting to bring about organizational change. Our underlying goal is to advance the theory and practice of effective organizational change consultation, stimulating thinking and discussion among change practitioners and researchers so that this work and profession continue to grow and evolve.

ENDORSEMENT: “Consultation for Organization Change Revisited offers a clear map of the dominant thinking about how consultants intervene to help organizations create an alternative future. It nicely answers the question of “What is Organization Development.” It also has a memory so that you see the arc of the field over time, which gives an important perspective. Organization change is complicated work, this book makes it clearer.” ~ Peter Block *Author of Flawless Consulting*

RESEARCH IN MANAGEMENT EDUCATION AND DEVELOPMENT



Emerging Web 3.0/Semantic Web Applications in Higher Education Growing Personalization and Wider Interconnections in Learning

Charles Wankel, Ph.D., St. John's University, New York; Agata Stachowicz-Stanusch, Silesian University of Technology, Poland

A volume in the series *Research in Management Education and Development*

2015. Paperback 978-1-68123-146-4 \$45.99. Hardcover 978-1-68123-147-1 \$85.99. eBook 978-1-68123-148-8 \$50.

The Web is evolving from a place where a prodigious amount of text and images are stored to a place where educational and other needs are serviced. The Web is becoming increasingly automated with functions that previously required human action undertaken automatically moving learners and other users more quickly to useful support. More and more such services interoperate with each other through computer programs and agents. This is the territory of semantic Web services and Web 3.0. Just as shop bots and auction bots abound in handling a particular task on the Web currently, in higher education of the future such related bots and agents will interact with the heterogeneous information that is the stuff of higher education. The scale of such agent-based mediation and linked data will grow over time. Increasingly, intelligent agents and bots will undertake tasks on behalf of their faculty, administrator, and student owners. Collaborations among faculty and students around the world will be increasingly supported by semantic social networks capable of providing crucial functions. Students can be engaged in participating in the design and development of semantic Web applications in such areas as structuring and representing knowledge. The increasing availability of interactive educational tools and collaborative community-resources, such as wikis, can be the foundation for deploying semantically marked-up and social-

connected educational spaces where students construct their own learning pathways in explorations of knowledge and creating new content integration.

This volume will share visions and partial realizations of the impact of the semantic Web and associated Web 3.0 features on higher education. This volume will provide accounts of cutting-edge pedagogic applications of the semantic Web with its extremely extensive use of interconnecting information technologies.

RESEARCH IN SOCIAL ISSUES IN MANAGEMENT



The Social Dynamics of Organizational Justice

Stephen W. Gilliland, University of Arizona; Dirk D. Steiner, Universite de Nice-Sophia Antipolis; Daniel P. Skarlicki, The University of British Columbia

A volume in the series *Research in Social Issues in Management*

2015. Paperback 9781623968601 \$45.99. Hardcover 9781623968618 \$85.99. eBook 9781623968625 \$50.

This eighth volume in the Research in Social Issues in Management series explores a variety of social relations to expand our thinking about organizational justice, which is fundamentally based on relationships between organizational authorities and the employees of the organizations. These relationships also emphasize the roles of various actors and suggest fairness perspectives other than that of subordinates' perceptions of the treatment received from their superiors.

The 10 chapters of the volume are divided into two major sections plus a conclusion. The first section presents five chapters that bring new theoretical perspectives to bear on justice considerations. Topics treated throughout this section include conflicting perspectives on justice, psychological distance, greed, and punishment. The second section places emphasis on leaders' or managers' perspectives of justice, going back to some of the initial proactive roots of justice rather than on what has become the more traditional focus, that of subordinate perceptions or reactive justice. In the contributions comprising this section, leaders' personalities, their motives, and their position as both superiors of some employees and subordinates of their own superiors are examined to provide new perspectives on the leadership role in justice matters.

The concluding chapter, by Brockner and Carter, comments on the collection of chapters and proposes extensions and alternative perspectives for consideration. This commentary chapter suggests that the volume surfs a fifth wave in the history of justice research as these chapters all examine justice as a dependent variable influenced by numerous factors.

RESEARCH IN STRATEGIC ALLIANCES



Managing Multipartner Strategic Alliances

T. K. Das, City University of New York

A volume in the series *Research in Strategic Alliances*

2015. Paperback 978-1-68123-078-8 \$45.99. Hardcover 978-1-68123-079-5 \$85.99. eBook 978-1-68123-080-1 \$50.

Managing Multipartner Strategic Alliances is a volume in the book series Research in Strategic Alliances that focuses on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances. In particular, the books in the series cover new views of interdisciplinary theoretical frameworks and models, significant practical problems of alliance organization and management, and emerging areas of inquiry. The series also includes comprehensive empirical studies of selected segments of business, economic, industrial, government, and non-profit activities with wide prevalence of strategic alliances. Through the ongoing release of focused topical titles, this book series seeks to disseminate theoretical insights and practical management information that should enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances.

Managing Multipartner Strategic Alliances contains contributions by leading scholars in the field of strategic alliance research. The 10 chapters in this volume cover a number of significant topics related to the formation, operation, and performance of multipartner strategic alliances (i.e., alliances with more than two members) that are increasingly being formed in various industrial sectors. The chapter topics cover both the broader issues, such as the peculiar complexities of multipartner alliances that arise because of indirect or generalized reciprocities among its multiple

members vis-à-vis the direct reciprocity within dyadic or two-member alliances, and the roles of power and multilevel embeddedness, and the more focused topics of managing triadic alliances, the evolution of an airline alliance, and the nature of value creation in a consortium. The chapters include empirical as well as conceptual treatments of the selected topics, and collectively present a wide-ranging review of the noteworthy research perspectives on the nature, management, and performance of multipartner alliances.



Strategic Alliances for SME Development

T. K. Das, City University of New York

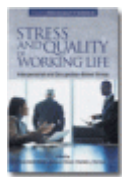
A volume in the series *Research in Strategic Alliances*

2015. Paperback 9781681231792 \$45.99. Hardcover 9781681231808 \$85.99. eBook 9781681231815 \$50.

Strategic Alliances for SME Development is a volume in the book series Research in Strategic Alliances that focuses on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances. In particular, the books in the series cover new views of interdisciplinary theoretical frameworks and models, significant practical problems of alliance organization and management, and emerging areas of inquiry. The series also includes comprehensive empirical studies of selected segments of business, economic, industrial, government, and non-profit activities with wide prevalence of strategic alliances. Through the ongoing release of focused topical titles, this book series seeks to disseminate theoretical insights and practical management information that should enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances.

Strategic Alliances for SME Development contains contributions by leading scholars in the field of strategic alliance research. The 12 chapters in this volume deal with the increasingly significant role of strategic alliances in the development of SMEs, covering such diverse topics as management capability and internationalization of alliance portfolios, building alliances, development drivers, founder ties, competitive edge, strategic alignment, technology and innovative firms, and temporary project alliances. The chapters contain empirical as well as conceptual treatments of the selected topics, and collectively present a wide-ranging review of the noteworthy research perspectives on the role of strategic alliances for the development of small and medium-sized enterprises.

STRESS AND QUALITY OF WORKING LIFE



Stress and Quality of Working Life Interpersonal and Occupation-Based Stress

Ana Maria Rossi, International Stress Management Association; James A. Meurs, University of Calgary; Pamela L. Perrewé, Florida State University

A volume in the series *Stress and Quality of Working Life*

2015. Paperback 9781681233390 \$45.99. Hardcover 9781681233406 \$85.99. eBook 9781681233413 \$50.

It is an unfortunate reality that many employees experience elevated levels of stress at work. Feeling stressed has impacts beyond mere emotions. For example, a survey of European Union member states found that 28% of employees reported stress-related illness or health issues, and studies in the USA have found that over 25% of employees reported that they are often or very often burned out by their work. Also, not all stress should be or can be eliminated, as many industries and jobs are highly demanding in their nature. Therefore, it is important that employees, employers, clinicians, and researchers endeavor to develop a better understanding of workplace stressors and how employee health and well-being can be improved.

This book can help individuals and organizations better appreciate stressors faced by employees. It showcases research by over two dozen authors in twelve chapters, focusing on the interpersonal and occupation-based sources of workplace stress, as well as how to alleviate work stress. Coworkers, supervisors, and others with whom a person works can have a dramatic influence on the degree of stress a worker experiences, and it is often the interpersonal conflict that is unrelated to one's job that is the most difficult to manage. In addition, the context of a person's work also influences the degree and type of stressors they encounter at work, and this book examines several occupations and their associated stress. We hope that these findings provide ways for individuals and organizations to enhance the well-being of employees.

WOMEN AND LEADERSHIP



Women and Leadership around the World

Susan R. Madsen, Utah Valley University; Faith Wambura Ngunjiri, Concordia College, MN; Karen A. Longman, Azusa Pacific University; Cynthia Cherrey, International Leadership Association

A volume in the series *Women and Leadership*

2015. Paperback 978-1-68123-149-5 \$45.99. Hardcover 978-1-68123-150-1 \$85.99. eBook 978-1-68123-151-8 \$50.

Women and Leadership around the World is the third volume in a new series of books (Women and Leadership: Research, Theory, and Practice) that will now be published to inform leadership scholars and practitioners. The purpose of this volume is to explore areas of women's leadership in four regions around the world: the Middle East, Europe, North America, and Asia Pacific. Hence, we have included 14 chapters that cover a wide range of important topics relevant to women and leadership within specific contexts around the world. Our goal for this volume is to provide readers with explorations of women's experiences as leaders, including recent research studies, analysis and interpretation of statistics unpacking the status of women in various sectors and countries, stories of influential women leaders with national or local spheres of influence, and including recommendations for positive change to increase women's access to positions of authority. The volume contributors use various theories and conceptualizations to problematize, historicize, and analyze women's limited access to power, and their agency as leaders from the grassroots to the national scene, from education to non-profits and business organizations.

Overall, the book contributes interpretations of the status of women in various countries, presenting the stories behind the numbers and statistics and uncovering not only challenges but also opportunities for resiliency and effectiveness as leaders. The authors offer recommendations for change that cross national boundaries, such as structural changes in organizations that would open the door for more women to access positions of authority and be effective as leaders. It is rare to find a book with such a diverse array of topics and countries, making this a timely contribution to the literature on women and leadership. The authors remind us to continue to expand the literature base on women and leadership, drawing from both qualitative and quantitative studies as well as conceptual explorations of women as leaders in different countries, regions, indigenous communities, and across different sectors. The more we know, the better informed will be our efforts to create appropriate leadership development activities and experiences for emerging women leaders and girls around the world. This book contributes significantly to that very effort.



Women as Global Leaders

Faith Wambura Ngunjiri, Concordia College, MN; Susan R. Madsen, Utah Valley University

A volume in the series *Women and Leadership*

2015. Paperback 9781623969646 \$45.99. Hardcover 9781623969653 \$85.99. eBook 9781623969660 \$50.

Women as Global Leaders is the second volume in the new Women and Leadership: Research, Theory, and Practice book series published for the International Leadership Association by IAP. Global leadership is an emerging area of research, with only a small but growing published literature base. More specifically, the topic of women's advances and adventures in leading within the global context is barely covered in the existing leadership literature. Although few women are serving in global leadership roles in corporate and non-profit arenas, and as heads of nations, that number is growing (e.g., Indira Nooyi at PepsiCo, Sheryl Sandberg at Facebook, Marissa Mayer at Yahoo, Ellen Johnson Sirleaf as president of Liberia, Angela Merkel as chancellor of Germany).

The purpose of this volume is to provide the reader with current conceptualizations and theory related to women as global leaders, recent empirical investigations of the phenomenon, analysis of effective global leadership development programs, and portraits of women who lead, or have led, in a global role. The volume is divided into four sections. The first section covers the state of women as global leaders, containing chapters by Joyce Osland and Nancy Adler, pioneers in the field of global and/or women's leadership. The second section describes approaches to women's global leadership. The third section offers an analysis of programs that are useful in developing women as global leaders, with the final section profiling women as global leaders, including Margaret Thatcher, Nobel Laureate Malala Yousfzai, and Golda Meir. As Barbara Kellerman noted in the Foreword, "this book... should be understood as a collection whose time has come, precisely because women now have opportunities to lead that are far more expansive than they were even in the recent past. Though their numbers remain low, they are able in some cases to exercise leadership not only as outsiders, but also as insiders, from the very positions of power and authority to which men forever have had access."



Gender, Media, and Organization Challenging Mis(s)Representations of Women Leaders and Managers

Carole Elliott, University of Roehampton; Valerie Stead, Lancaster University, UK; Sharon Mavin, University of Roehampton; Jannine Williams, University of Bradford, UK

A volume in the series *Women and Leadership*

2016. Paperback 9781681235325 \$45.99. Hardcover 9781681235332 \$85.99. eBook 9781681235349 \$50.

Gender, Media, and Organization: Challenging Mis(s)Representations of Women Leaders and Managers is the fourth volume in the Women and Leadership: Research, Theory, and Practice series. This cross-disciplinary series from the International Leadership Association draws from current research findings, development practices, pedagogy, and lived experience to deliver provocative thinking that enhances leadership knowledge and improves leadership development of women around the world. This volume addresses the lack of critical attention in leadership research to how women leaders and professionals are represented in the media. The volume acts as a companion piece to a Seminar Series, funded by the UK's Economic and Social Sciences Research Council (ESRC), to address this gap in the research. The lack of research interrogation of gendered media representations of women leaders and professionals is a surprising omission given the wealth of evidence from stakeholders outside academia revealing that women, and women leaders, continue to be underrepresented across all forms of media outlet. This volume contributes to social change, equality, and economic performance by raising consciousness about women's lack of representation in the media and challenges gendered mis(s)representations of women professionals and leaders in the media through the presentation of a range of empirical investigations and methodological approaches. The volume contributors use various theories and conceptualizations to problematize and analyze women's limited representation in the media, and the gendered representations of women professionals and leaders.

Together, the volume's 14 chapters reflect the beginning of a rich, diverse, emergent strand of academic research that interrogates relationships between the media in its multiple forms and women's leadership. Illuminating the positioning of women leaders and professionals as both complex and problematic, these chapters offer an important agenda for management and organization scholars. They attest to the need to describe and make visible women's mis(s)representations in the media while drawing attention to the importance of situating these mis(s) representations in the broader social, economic, historical, cultural, and political context as a means to gain insight into their development and evolution. As a rich and diverse site of research, examination of the media calls for a broad methodological repertoire. The chapters in this book draw from multiple sources and include, among others, the development of thematic analysis to illuminate stereotypes, the use of critical discourse analysis to understand professional women's experience, a rhetorical analysis of the covers of Time magazine, and an interrogation of the power dynamics manifested in the media's practice of nicknaming women leaders.

Gender, Media, and Organization is a first step in stimulating further research that poses critical questions concerning gendered and sexualized representations of women leaders in textual and visual forms, and considers the media's influence on gender equality and social justice. The chapters offer fruitful avenues for future research to continue the momentum of challenging gendered media representations of women leaders and professionals.

NO SERIES



Authentic Customer Centricity

Alkhatani Saad Zafer

2015. Paperback 9781623969127 \$45.99. Hardcover 9781623969134 \$85.99. eBook 9781623969141 \$50.

This book offers a breakthrough formula for creating a sustainable customer centric organization, which forms the key to enduring business success. This new blueprint entails a systematic and integrated journey towards customer centricity.

In this book, Dr. Zafer has provided a sorely needed guidebook for executives to become a successful customer centric company. He shows us how companies can deliver a superior customer experience that result in trusted customer relations that can boost profitability. This is the book you should read if you want to deliver a superior customer experience in a sustainable way.



Authentic Personal Brand Coaching Entrepreneurial Leadership Brand Coaching for Sustainable High Performance

Hubert K. Rampersad, President at TPS International Inc. and Personal Branding University, Miami Beach, USA

2015. Paperback 978-1-68123-021-4 \$45.99. Hardcover 978-1-68123-022-1 \$85.99. eBook 978-1-68123-023-8 \$50.

This book offers an advanced breakthrough formula to build, implement, and cultivate an authentic, distinctive, and memorable personal brand, which forms the key to enduring personal success. This new personal branding blueprint entails a systematic and integrated journey towards self-awareness, happiness, and enduring marketing success. If you are branded in this holistic way you will automatically attract success and the people and opportunities that are a perfect fit for you. Dr. Hubert Rampersad has introduced an advanced authentic personal branding model and practical related tools, that provide an excellent framework and roadmap for building a strong authentic personal brand, which is in harmony with your dreams, life purpose, values, genius, passion, and with things what you love doing.

This unique authentic personal branding system will help you to unlock your potential and build a trusted image of yourself that you want to project in everything you do. It also opens your view to new ideas, possibilities and opportunities. It is combined with powerful tools to deliver peak performance and to create a stable basis for trustworthiness, credibility, and personal charisma. This innovative methodology is spiritual, measurable, holistic, organic, authentic and sustainable. It taps deeply into self-awareness and helps others to develop innovative ways of doing business with social media and to position themselves strongly in this individual age. It has been proven in practice to produce sustainable results, not only for individuals but also for organizations. It's neither cosmetic nor cloudy, and therefore clients are experiencing concrete and sustainable results within 2 months.



Collaborative Evaluation in Practice Insights from Business, Nonprofit, and Education

Liliana Rodríguez-Campos, University of South Florida

2015. Paperback 9781623969882 \$45.99. Hardcover 9781623969899 \$85.99. eBook 9781623969905 \$50.

One of the reasons some groups are more effective than others is collaboration; people implement evaluative decisions more willingly if they have collaborated on those decisions. This book introduces real-world applications of the Model for Collaborative Evaluations (MCE) in business, nonprofit, and education to make collaborative evaluations more accessible to you. The MCE is a systematic framework that revolves around a set of six interactive components specific to conducting a collaborative evaluation. It represents a practical attempt to capture the essence of collaborative evaluation from various perspectives in order to offer a valuable understanding of different stances that often arise when using this type of approach. A multidisciplinary team of authors enriches the diverse perspectives of this book with their international and cross-cultural expertise. The intention is to share a deeper understanding of how this approach is applied to build collaborative relationships within an evaluation, recognizing the level of collaboration will vary in each situation.



Foundations of Global Business A Systems Approach

Nader H. Asgary, Bentley University; Dina Frutos-Bencze, Saint Anselm College; Massood V. Samii, Southern New Hampshire University

2015. Paperback 9781681232683 \$45.99. Hardcover 9781681232690 \$85.99. eBook 9781681232706 \$50.

In the past three decades a number of important changes have made international business more complex and exciting. The rapid and continuous changes in information and communications technology (ITC), reduced trade barriers among countries, and regionalization have increased the links and dependency among firms from various countries. This has created opportunities for increasing expansion to new markets and increasing global integration while simultaneously posing many challenges.

This book views international business as a complex and integrated system and takes a systems approach to study and analyze the changes thus enabling readers to assess global business opportunities and risk in a comprehensive and integral manner. The topics presented in this book allow practitioners, scholars, and students of international business to have a broad understanding of the most relevant issues in a changing international environment.



How Management Programs Can Improve Organization Performance Selecting and Implementing the Best Program for Your Organization

Richard E. Crandall, Appalachian State University; William Crandall, University of North Carolina at Pembroke

2015. Paperback 9781623969790 \$45.99. Hardcover 9781623969806 \$85.99. eBook 9781623969813 \$50.

All organizations operate in an environment that is rapidly changing. To be successful, the organization must also change. The question is what to change and how. This book will describe in some detail a number of management programs, many of which are known by their three-letter acronyms, such as Just-in-Time (JIT) or Service-Oriented Architecture (SOA). A management program is designed to improve an organization's effectiveness and efficiency. However, there are so many management programs it is often difficult for managers to decide which one would be most appropriate for their operation. This book will describe an array of management programs and group them to indicate their primary purpose. The book will also outline a process that will enable managers to select the most appropriate management program to meet their immediate and long-term needs.

Implementing a management program is no small task. It can be expensive, time-consuming, and disruptive of normal operations; therefore, the choice of the management program requires careful selection and implementation. Care must be taken to increase the likelihood of successfully implementing new ventures in all types of organizations – business, nonprofit and governmental agencies. Many ventures fail, or achieve limited success, not because the idea isn't good but because the organization has not adequately prepared its internal capabilities to meet the environmental conditions in which it operates. An important feature of this book is that it can be updated periodically to add new programs and phase out programs no longer relevant.

The book will provide readers with a comprehensive description of the most popular management improvement programs and their primary applications to their organizations. We will discuss the philosophy and principles of these programs and include a discussion on how to use each program to achieve optimum success. A central theme of this book is to not just adopt an improvement program for the sake of adopting it, but to match the improvement program with the specific needs in an organization. In the chapters that follow, we will illustrate how this matching process can be conducted. Above all, we plan the book to be a concise and useful resource to both practitioners and academics. Here is what you can expect in the chapters.



Implementing a Comprehensive Research Compliance Program A Handbook for Research Officers

Aurali Dade, George Mason University; Lori Olafson, University of Nevada, Las Vegas; Suzan M. DiBella, University of Nevada, Las Vegas

2015. Paperback 978-1-68123-131-0 \$45.99. Hardcover 978-1-68123-132-7 \$85.99. eBook 978-1-68123-133-4 \$50.

The senior research compliance administrator has emerged as a critically important position as universities and other research organizations face an increasingly intricate regulatory environment. These administrators are tasked with a special challenge: ensuring that their institutions conduct safe, ethical, and compliant research while also helping researchers understand and meet compliance requirements and achieve their research goals. These competing responsibilities can make the role of the research administrator complex; however, those who serve in this role may find that they have limited preparation for the challenges and little or no formal education in the field.

Thus, the goal of this handbook is to provide practical guidance to research administrators who are responsible for a wide variety of compliance programs. Previous volumes on these topics have focused primarily on educating research faculty, staff, and students. An assumption in many of these handbooks is that all additional questions related to research ethics and regulations should be directed to the senior research administrator; yet, the books have limited guidance intended for the senior research administrators themselves. This handbook is designed, therefore, to serve as a detailed program implementation manual for these administrators, who are expected to be conversant on a broad range of complex ethical and regulatory topics and to provide guidance to those conducting research, as well as upper administration and others interested in safe, ethical, and compliant research.



Instructional Guidance A Cognitive Load Perspective

Slava Kalyuga, University of New South Wales

2015. Paperback 978-1-68123-134-1 \$45.99. Hardcover 978-1-68123-135-8 \$85.99. eBook 978-1-68123-136-5 \$50.

The book explores a cognitive load perspective on instructional guidance. Cognitive load theory is focused on instructional design implications and prescriptions that flow from human cognitive architecture, and it has become one of the leading theories of instructional design. According to this theoretical perspective, the purpose of instructional guidance is to reduce learner potential cognitive overload by providing appropriate information in the right time and in a suitable format. As the learner's level of prior knowledge is considered as the main factor influencing this decision, the effect of learner prior knowledge on effectiveness of instructional methods (the expertise reversal effect in cognitive load theory) provides the basic framework for the book.

The fully-guided direct instruction and minimally-guided inquiry (discovery or exploratory) learning are often discussed in instructional psychology literature as examples of approaches with opposed degrees of guidance provided to the learners. This book considers the whole range of the levels of guidance (including intermediate levels) and approaches the problem of balancing learner guidance from a cognitive load perspective. The significance of this approach is in applying our current knowledge of human cognitive architecture to develop an integrated instructional approach bringing together the best features and advantages of direct instruction and inquiry learning.

Both direct instruction and inquiry learning approaches have been around for long time, and their proponents can produce evidence of their effectiveness. This evidence needs to be treated within the context of appropriate learning goals in specific instructional settings for specific types of learners. This book provides an unbiased theoretical framework for managing learner instructional guidance and working principles for selecting appropriate levels and methods of instructional guidance (e.g., sequences of exploratory problems and explicit instruction; forms and levels of embedded guidance; and adapting methodologies) optimal for learners at different levels of prior knowledge.



Leading with Character - 2nd Edition Stories of Valor and Virtue and the Principles They Teach

John J. Sosik, Pennsylvania State University

2015. Paperback 978-1-68123-013-9 \$45.99. Hardcover 978-1-68123-014-6 \$85.99. eBook 978-1-68123-015-3 \$50.

What kind of character strengths must leaders develop in themselves and others to create and sustain extraordinary organizational growth and performance? In this updated and expanded second edition, the author, John J. Sosik, answers this question by reviewing what is known about the connection between authentic transformational leadership and positive psychology. He summarizes a wealth of leadership knowledge in a unique collection of captivating stories about 25 famous leaders from business, history and pop culture: Aung San Suu Kyi, John F. Kennedy, Maya Angelou, Bill Gates, Brian Wilson, Rosa Parks, Martin Luther King, Jr., Joe Namath, Malala Yousafzai, Mother Teresa, Angelina Jolie, Pope Saint John Paul II, Shirley Chisholm, Sheryl Sandberg, Andy Griffith, Margaret Thatcher, Oprah Winfrey, Nelson Mandela, Warren Buffet, Carlos Ghosn, Eleanor Roosevelt, Herb Kelleher, Steve Jobs, Johnny Cash, and Fred Rogers.

What do these leaders have in common? Each possesses virtues of wisdom, courage, humanity, justice, temperance, and transcendence and their associated character strengths that form the foundation of their outstanding leadership. Besides generating astonishing results for their organizations, these leaders reaped numerous physical, mental, social and spiritual benefits from their strong character. Their stories teach readers leadership principles that they too can apply to achieve sustainable growth and excellence. The author includes dozens of interesting examples, vivid anecdotes, and clear guidelines to offer readers an in-depth look at how character and virtue forms the moral fiber of authentic transformational leadership. Individuals currently in leadership positions as well as aspiring leaders will find the book's conversational style, fascinating stories, and practical guidelines both useful and inspiring.



Organizational Behavior An Evidence-Based Approach, 13th Ed.

Fred Luthans, University of Nebraska, Lincoln; Brett C. Luthans, Missouri Western State University; Kyle W. Luthans, University of Nebraska at Kearney

2015. Paperback 978-1-68123-119-8 \$45.99. Hardcover 978-1-68123-120-4 \$85.99. eBook 978-1-68123-121-1 \$50.

Our goal with this 13th Edition is to keep this first mainline organizational behavior text up-to-date with the latest and relevant theory building, basic and applied research, and the best-practice applications. We give special recognition of this scientific foundation by our subtitle - An Evidence-Based Approach. As emphasized in the introductory chapter, the time has come to help narrow the theory/research—effective application/practice gap. This has been the mission from the beginning of this text. As “hard evidence” for this theory/research based text, we can say unequivocally that no other organizational behavior text has close to the number of footnote references. For example, whereas a few texts may have up to 40 or even 50 references for a few chapters, all the chapters of this text average more than twice that amount. This edition continues the tradition by incorporating recent breakthrough research to provide and add to the evidence on the theories and techniques presented throughout. Two distinguishing features that no other organizational behavior textbook can claim are the following:

1) We are committed at this stage of development of the field of OB to a comprehensive theoretical framework to structure our text. Instead of the typical potpourri of chapters and topics, there is now the opportunity to have a sound conceptual framework to present our now credible (evidence-based) body of knowledge. We use the widely recognized, very comprehensive social cognitive theory to structure this text. We present the background and theory building of this framework in the introductory chapter and also provide a specific model (Figure 1.5) that fits in all 14 chapters. Importantly, the logic of this conceptual framework requires two chapters not found in other texts and the rearrangement and combination of several others. For example, in the opening organizational context part there is Chapter 4, “Reward Systems,” and in the cognitive processes second part, Chapter 7, “Positive Organizational Behavior and Psychological Capital,” that no other text contains.

2) The second unique feature reflects our continuing basic research program over the years. Chapter 7 contains our most recent work on what we have termed “Positive Organizational Behavior” and “Psychological Capital” (or PsyCap). [The three of us introduced the term “Psychological Capital” in our joint article in 2004]. To meet the inclusion criteria (positive; theory and research based; valid measurement; open to development; and manage for performance improvement), for the first time the topics of optimism, hope, happiness/subjective well-being, resiliency, emotional intelligence, self-efficacy, and our overall core construct of psychological capital have been given chapter status.

Just as real-world management can no longer afford to evolve slowly, neither can the academic side of the field. With the uncertain, very turbulent environment most organizations face today, drastically new ideas, approaches, and techniques are needed both in the practice of management and in the way we study and apply the field of organizational behavior. This text mirrors these needed changes.

Social Cognitive Conceptual Framework. The book contains 14 chapters in four major parts. Social cognitive theory explains organizational behavior in terms of both environmental, contextual events and internal cognitive factors, as well as the dynamics and outcomes of the organizational behavior itself. Thus, Part One provides the evidence-based and organizational context for the study and application of organizational behavior.



The Pursuit of Sustainability Creating Business Value through Strategic Leadership, Holistic Perspectives, and Exceptional Performance

David L. Rainey, Rensselaer Polytechnic Institute; Robert J. Araujo, Sikorsky Aircraft Corporation

2015. Paperback 9781623968779 \$45.99. Hardcover 9781623968786 \$85.99. eBook 9781623968793 \$50.

The Pursuit of Sustainability: Creating Business Value through Strategic Leadership, Holistic Perspectives, and Exceptional Performance focuses on the hierarchical levels of sustainability, strategic leadership, holistic perspectives, strategic and financial performance. It also focuses on management constructs for developing and implementing cutting-edge solutions to the exciting opportunities and daunting challenges facing strategic leaders. It discusses the requisite strategic thinking, methods, techniques, and practices for examining, understanding, and managing in today’s complex and turbulent business world. Sustainability and sustainable development are critical for creating positive outcomes and achieving success given the dynamics of the global economy and the ongoing shifts in customer expectations, emerging markets, and the intensity of competition.

The aim of the book is to articulate concepts, constructs, and methodologies pertaining to how global corporations and small and medium size enterprises can develop and deploy enhanced solutions and more integrated systems that facilitate leading change in a more interconnected and dynamic business world. The basic perspective is that insightful strategic leaders and astute professionals and their companies can enhance performance, create extraordinary value, and sustain success through sophisticated leadership, cutting-edge management constructs, and state-of-the-art systems that reach across space and time. This includes establishing metrics on how companies can measure their progress in relation to

global opportunities and challenges and the needs and expectations of people and society.

The book is intended to provide strategic leaders, professionals, and practitioners with the insights, guidance, and methods for developing and implementing sustainable solutions and holistic management systems without prescribing a generalized model that supposedly would fit every situation. The strategic logic is really the opposite of the prevailing mindset of the last century in which generic concepts were developed by leading theorists (academics and business leaders) who believed that they could articulate “one-fits-all” business methods and models. In today’s more complicated business world, businesses and their strategic leaders and senior professionals have to develop unique management constructs and business models for achieving the desired outcomes and sustaining success. The book describes and articulates how strategic leaders and professionals can take advantage of opportunities and challenges by addressing sustainability, sustainable development, and the pursuit of sustainability and how they can develop and deploy exciting solutions and effective systems in the quest for excellence. Excellence provides the mantra for positive change and sustainable success.

The book consists of two parts. Part I examines the hierarchy of sustainability, external context, and sustainable solutions. It includes defining and examining overarching concepts and constructs pertaining to sustainability and sustainable development, highlighting the importance of the pursuit of sustainability, examining the social world and the natural environment, and discussing holistic perspectives and management constructs used to achieve sustainable success. Part II explores sustainable strategic leadership, creating business value, and management constructs pertaining to performance, vulnerabilities and sustainable success. Most importantly, Part II presents a strategic sustainability performance model that allows strategic leaders and professionals to discern where they fit in the hierarchy of sustainability.



Supernumerary Intelligence A New Approach to Analytics for Management

John W. Dickey, Virginia Tech; Ian A. Birdsall, Walden University; G. Richard Larkin, Walden University; Kwang Sik Kim, Sungkyunkwan University

2015. Paperback 9781623968298 \$45.99. Hardcover 9781623968304 \$85.99. eBook 9781623968311 \$50.

Much of our life is consumed looking for quantitative relationships. For example, How much more sleep do I need at night to make me feel better? How many calories do I need to eliminate to lose weight? How much larger does my budget on the job need to be for me to be more effective? All these quantitative questions are preceded, and depend on, qualitative questions. For example, before I decide how much extra sleep I need at night, I need to determine if extra sleep will actually make me feel better. In another example, I need to determine if a larger budget will make me more effective on the job, before I think about how much more money I will need. What elements influence job performance, and how do they interact? We spend much of our life trying to find answers to such quantitative and qualitative questions. We are, then, in search of a kind of intelligence that includes numbers but is also above and beyond them. We call it 'supernumerary' intelligence (SI).

To aid our quest for SI, we use Quantitative CyberQuest (QCQ) and the Public Administration Genome Project (PAGP) as useful tools. QCQ is a philosophy as well as an analytic tool that helps in exploring the supernumerary. QCQ is particularly well-suited for sorting out variables as well as their interrelations. It involves a combination of statistics, systems analysis, research methodology, qualitative research, and artificial intelligence. QCQ also provides a relatively easy to understand but still powerful set of tools and guidance mechanisms to pilot (the 'Cyber' part) users in their 'Quest' for supernumerary relationships.



Advanced Management for Deans

Terri Friel, Doctus Consulting

2016. Paperback 9781681234700 \$45.99. Hardcover 9781681234717 \$85.99. eBook 9781681234724 \$50.

Deanships in the world are often OTJ (On the job training) positions. Prior to this series, there was very little about this specific position and how to be innovative and successful on the job. This book is the second in the series of Management for Deans and includes advanced techniques employed by deans around the world to manage their boards, planning, donors, and careers. If you’ve been a dean or are considering this position, the series Management for Deans and Advanced Management for Deans will introduce you to the position and offer you many ideas from experienced deans around the world that can accelerate your success and help you avoid the pitfalls of OTJ.



Educational Leadership and Organizational Management Linking Theories to Practice

Victor C.X. Wang, Florida Atlantic University; Bernice Bain, Southern New Hampshire University; John Hope, University of Auckland; Catherine A. Hansman, Cleveland State University

2016. Paperback 9781681235127 \$45.99. Hardcover 9781681235134 \$85.99. eBook 9781681235141 \$50.

This book is intended for students, leaders and managers who wish to explore the personal relevance and conceptual bases of educational leadership and organizational management and to develop their expertise in this field. It is a book written for both scholars and practitioners. The general public will also appreciate the accessible language in the book.

There are two goals in the experiential learning process. One is to learn the specifics of a particular subject matter, in this case, educational leadership and organizational management. The other is to learn about one's own strengths and weaknesses as a learner. This book is focused on the analysis of prevalent theories and concepts and their application to the development of leadership and management skills, and the knowledge and attitudes required to solve real world problems in the workplace.

For decades, students have focused their studies of educational leadership and organizational management theories in classroom settings without actual opportunities to apply these theories in the workplace. A profound and significant lesson learned in history is that we must follow the principle of integrating theory with practice (unity of theory with practice). Then, we can follow the policy of walking on two legs, an analogy made by the late Chinese chairman, Mao Ze Dong.



Executive Ethics II Ethical Dilemmas and Challenges for the C Suite, 2nd Edition

Ronald R. Sims, College of William and Mary; Scott A. Quatro, Covenant College

2016. Paperback 9781681235387 \$45.99. Hardcover 9781681235394 \$85.99. eBook 9781681235400 \$50.

This 2nd edition of Executive Ethics provides a variety of contemporary and timely readings squarely focused on the ethical dilemmas and challenges faced by today's C-suite executives. In addition to identifying these dilemmas and challenges, the contributors provide both knowledge and insight on how C-suite executives can proactively address such ethics issues. The contributors provide unique value propositions for the C-suite regarding the most critical ethical issues facing organizations today while also highlighting useful information for senior executives interested in integrating ethics into the leadership and management practices of their organizations. In the end, the book empowers C-suite executives to build a long-term, strategic, and enterprise-wide approach to ethics.



Talking About Structural Inequalities in Everyday Life New Politics of Race in Groups, Organizations and Social Systems

Ellen L. Short, Long Island University; Leo Wilton, Binghamton University

2016. Paperback 9781681233840 \$45.99. Hardcover 9781681233857 \$85.99. eBook 9781681233864 \$50.

The book, Talking About Structural Inequalities in Everyday Life: New Politics of Race in Groups, Organizations, and Social Systems, provides critical attention to contemporary, innovative, and cutting-edge issues in group, organizational, and social systems that address the complexities of racialized structural inequalities in everyday life. This book provides a comprehensive focus on systemic, societal, and organizational functioning in a variety of contexts in advancing the interdisciplinary fields of human development, counseling, social work, education, public health, multiculturalism/cultural studies, and organizational consultation. One of the most fundamental aspects of this book engages readers in the connection between theory and praxis that incorporates a critical analytic approach to learning and the practicality of knowledge. A critical emphasis examines how inequalities and power relations manifest in groups, organizations, communities, and social systems within societal contexts. In particular, suppressing talk about racialized structural inequalities in the dominant culture has traditionally worked to marginalize communities of color. The subtle, barely visible, and sometimes unspeakable behavioral practices involving these racialized dynamics are explored. This scholarly book provides a valuable collection of chapters for researchers, prevention experts, clinicians, and policy makers, as well as research organizations, not-for-profit organizations, clinical agencies, and advanced level undergraduate and graduate courses focused on counseling, social work, education, public health, organizational consultation and advocacy.

BACK LIST

Title	Year	Paperback	Hardcover
Human Resource Management in Mexico - 2nd Edition: Perspectives for Scholars and Practitioners Pramila Rao, Marymount University <i>Series: International Human Resource Management</i>	2015	\$45.99 9781623969387	\$85.99 9781623969394
Advances in Authentic and Ethical Leadership Linda L. Neider, University of Miami; Chester A. Schriesheim, University of Miami <i>Series: Research in Management</i>	2014	\$45.99 9781623967208	\$85.99 9781623967215
Advancing European Entrepreneurship Research: Entrepreneurship as a Working Attitude, a Mode of Thinking and an Everyday Practice Luca Gnan, University of Rome Tor Vergata; Hans Lundberg, Linnaeus University; Lucrezia Songini, Eastern Piedmont University; Massimiliano Pellegrini, Princess Sumaya University <i>Series: The Entrepreneurship SIG at European Academy of Management: New Horizons with strong Traditions</i>	2014	\$45.99 9781623967383	\$85.99 9781623967390
Behavioral Strategy: Emerging Perspectives T. K. Das, City University of New York <i>Series: Research in Behavioral Strategy</i>	2014	\$45.99 9781623967116	\$85.99 9781623967123
Facilitating the Socio-Economic Approach to Management: Results of the First SEAM Conference in North America Henri Savall, University Jean Moulin Lyon 3 and ISEOR; John Conbere, University of St. Thomas; Alla Heorhiadi, University of St. Thomas; Vincent Cristallini, ISEOR; Anthony F. Buono, Bentley University <i>Series: Research in Management Consulting</i>	2014	\$45.99 9781623966676	\$85.99 9781623966683
Fieldbook of ibstpi Evaluator Competencies Darlene F. Russ-Eft, Oregon State University; Marcie J. Bober-Michel, San Diego State University; Tiffany A. Koszalka, Syracuse University; Catherine M. Sleezer, Training and Performance Improvement Specialists <i>Series: The Ibstpi Book Series</i>	2014	\$45.99 9781623964429	\$85.99 9781623964436
Full-Spectrum Strategic Leadership: Being on the Cutting Edge through Innovative Solutions, Integrated Systems, and Enduring Relationships David L. Rainey, Rensselaer Polytechnic Institute	2014	\$45.99 9781623966492	\$85.99 9781623966508
The Future of Post-Human Accounting: Towards a New Theory of Addition and Subtraction in Information Management Peter Baofu	2014	\$45.99 9781623966829	\$85.99 9781623966836
Is Your Organization a Great Workplace? Daniel M. Wentland	2014	\$15.99 978-1-68123-128-0	\$45.99 978-1-68123-129-7
Legal and Regulatory Issues in Human Resources Management Ronald R. Sims, College of William and Mary; William I. Sauser, Jr., Auburn University <i>Series: Contemporary Human Resource Management Issues Challenges and Opportunities</i>	2014	\$45.99 9781623968410	\$85.99 9781623968427
Managing Public-Private Strategic Alliances T. K. Das, City University of New York <i>Series: Research in Strategic Alliances</i>	2014	\$45.99 9781623964870	\$85.99 9781623964887
Mentoring for the Professions: Orienting Toward the Future Aimee Howley, Ohio University; Mary Barbara Trube, Ohio University	2014	\$45.99 9781623968359	\$85.99 9781623968366

<i>Series: Perspectives on Mentoring</i>			
The Metis of Projects: How To Remain Cognizant of a Project's (Social) Complexity J.B. Berndt <i>Series: ISCE Book Series: Managing the Complex</i>	2014	\$45.99 9781623967352	\$85.99 9781623967369
Millennial Spring: Designing the Future of Organizations Miram Grace, The Boeing Company; George B. Graen, University of Illinois, Champaign-Urbana (retired) <i>Series: LMX Leadership: The Series</i>	2014	\$24.99 9781623967444	\$49.99 9781623967451
Optimizing Talent Workbook: Building an Unbeatable Talent Brand Linda D. Sharkey; Sarah McArthur	2014	\$25.99 978-1-62396-709-3	
Organizational Ethics and Stakeholder Well-Being in the Business Environment Sean Valentine, University of North Dakota <i>Series: Ethics in Practice</i>	2014	\$45.99 9781623966348	\$85.99 9781623966355
Organizational Processes and Received Wisdom Daniel J. Svyantek, Auburn University; Kevin T. Mahoney, South Dakota State University <i>Series: Research in Organizational Science</i>	2014	\$45.99 9781623965501	\$85.99 9781623965518
Share, Don't Take the Lead Craig L. Pearce, Deloitte Leadership Institute, Ozyegin University; Charles C. Manz, University of Massachusetts-Amherst; Henry P. Sims, University of Maryland-College Park	2014	\$24.99 9781623964757	\$49.99 9781623964764
Strategic Alliances for Innovation and R&D T. K. Das, City University of New York <i>Series: Research in Strategic Alliances</i>	2014	\$45.99 9781623966225	\$85.99 9781623966232
Technologies of Government: Politics and Power in the "Information Age" Benjamin Baez, Florida International University <i>Series: Studies in the Philosophy of Education</i>	2014	\$45.99 9781623967925	\$85.99 9781623967932
Violence At Work: What Everyone Should Know Ella W. Van Fleet, Professional Business Associates; David D. Van Fleet, Arizona State University	2014	\$45.99 9781623966850	\$85.99 9781623966867
Why did Anticorruption Policy Fail?: A Study of Anticorruption Policy Implementation Failure in Indonesia Roby Arya Brata <i>Series: Research in Public Management</i>	2014	\$45.99 9781623967802	\$85.99 9781623967819
Authentic Leadership: An Engaged Discussion of LGBTQ Work as Culturally Relevant Lemuel W. Watson, University of South Carolina; Joshua Moon Johnson, University of California at Santa Barbara	2013	\$45.99 9781623962593	\$85.99 9781623962609
Contemporary Perspectives in Data Mining, Volume 1 Kenneth D. Lawrence, New Jersey Institute of Technology; Ronald Klimberg, Saint Joseph's University <i>Series: Contemporary Perspectives in Data Mining</i>	2013	\$45.99 9781623960551	\$85.99 9781623960568
Critical Issues in Organizational Development: Case Studies for Analysis and Discussion Homer H. Johnson, Loyola University Chicago; Peter F. Sorensen, Benedictine University; Therese F. Yaeger, Benedictine University <i>Series: Contemporary Trends in Organization Development and Change</i>	2013	\$45.99 9781623963255	\$85.99 9781623963262
The Dark Side of Technological Innovation Bing Ran, Penn State Harrisburg	2013	\$45.99 9781623960612	\$85.99 9781623960629

Series: Contemporary Perspectives on Technological Innovation, Management and Policy

The Dynamics and Challenges of Tetranormalization

Henri Savall, University Jean Moulin Lyon 3 and ISEOR; Veronique Zardet, University Jean Moulin Lyon 3 and ISEOR
Series: Research in Management Consulting

2013 \$45.99 \$85.99
9781623962807 9781623962814

Ethics Education of Business Leaders: Emotional Intelligence, Virtues, and Contemplative Learning

Tom E. Culham, University of British Columbia, Vancouver, Canada
Series: Transforming Education for the Future

2013 \$45.99 \$85.99
978-1-62396-346-0 978-1-62396-347-7

Ethics Training in Action: An Examination of Issues, Techniques, and Development

Leslie E. Sekerka, Menlo College
Series: Ethics in Practice

2013 \$45.99 \$85.99
9781623964634 9781623964641

Exploring the Professional Identity of Management Consultants

Anthony F. Buono, Bentley University; Léon de Caluwé, Vrije Universiteit; Annemieke Stoppelenburg, Tilburg University and SIOO
Series: Research in Management Consulting

2013 \$45.99 \$85.99
978-1-62396-171-8 978-1-62396-172-5

Global Perspectives on Technological Innovation ~ VOL. 1

Bing Ran, Penn State Harrisburg
Series: Contemporary Perspectives on Technological Innovation, Management and Policy

2013 \$45.99 \$85.99
9781623960582 9781623960599

Hispanics in the US Labor Market: Selected Research

Richard R. Verdugo, UAB - Centre for Demographic Studies, Barcelona, Spain
Series: The Hispanic Population in the United States

2013 \$45.99 \$85.99
9781623963613 9781623963620

Improving Employee Health and Well Being

Ana Maria Rossi, International Stress Management Association; James A. Meurs, University of Mississippi; Pamela L. Perrewé, Florida State University
Series: Stress and Quality of Working Life

2013 \$45.99 \$85.99
9781623965174 9781623965181

Instructional Designer Competencies: The Standards (Fourth Edition)

Tiffany A. Koszalka, Syracuse University; Darlene F. Russ-Eft, Oregon State University; Robert Reiser, Florida State University
Series: The Ibstpi Book Series

2013 \$45.99 \$85.99
978-1-62396-403-0 978-1-62396-404-7

Interpartner Dynamics in Strategic Alliances

T. K. Das, City University of New York
Series: Research in Strategic Alliances

2013 \$45.99 \$85.99
978-1-62396-135-0 978-1-62396-136-7

Leadership Learning for the Future

Klaus Scala, University of Graz, Austria; Ralph Grossmann, University of Klagenfurt, Austria; Marlies Lenglachner, Corporate Development Lenglachner & Partner, Vienna; Kurt Mayer, REFLACT - Sustainable Organization Development
Series: Research in Management Education and Development

2013 \$45.99 \$85.99
9781623964603 9781623964610

Management for Deans: What to Know for Your Administrative Promotion

Terri Friel, Doctus Consulting

2013 \$45.99 \$85.99
9781623963439 9781623963446

Management of Team Leadership in Extreme Context: Defending Our Homeland, Protecting Our First Responders

George B. Graen, University of Illinois, Champaign-Urbana (retired); Joan A. Graen, Graen and Associates
Series: LMX Leadership: The Series

2013 \$45.99 \$85.99
9781623960995 9781623961008

Managing Human Resources for the Millennial Generation William I. Sauser, Jr., Auburn University; Ronald R. Sims, College of William and Mary <i>Series: Contemporary Human Resource Management Issues Challenges and Opportunities</i>	2013	\$45.99 978-1-62396-052-0	\$85.99 978-1-62396-053-7
Managing Knowledge in Strategic Alliances T. K. Das, City University of New York <i>Series: Research in Strategic Alliances</i>	2013	\$45.99 9781623961657	\$85.99 9781623961664
The Pursuit of Sustainable Leadership: Becoming a Successful Strategic Leader through Principles, Perspectives and Professional Development David L. Rainey, Rensselaer Polytechnic Institute	2013	\$45.99 9781623961268	\$85.99 9781623961275
Received Wisdom, Kernels of Truth, and Boundary: Conditions in Organizational Studies Daniel J. Svyantek, Auburn University; Kevin T. Mahoney, South Dakota State University <i>Series: Research in Organizational Science</i>	2013	\$45.99 9781623961893	\$85.99 9781623961909
Social Entrepreneurship as a Catalyst for Social Change Charles Wankel, Ph.D., St. John's University, New York; Larry E. Pate, Decision Systems International and California State University, Long Beach <i>Series: Research in Management Education and Development</i>	2013	\$45.99 978-1-62396-445-0	\$85.99 978-1-62396-446-7
Spiritual Leadership in Action: The CEL Story Achieving Extraordinary Results Through Ordinary People Louis W. Fry, PhD, Texas A&M University Central Texas; Yochana Altman, Bordeaux Management School <i>Series: Advances in Workplace Spirituality: Theory, Research and Application</i>	2013	\$29.99 978-1-62396-409-2	\$49.99 978-1-62396-410-8
The Strategic Leader: Bringing the Habits to Life Linda Ellington, Palm Beach Atlantic University; John Pisapia, Florida Atlantic University	2013	\$45.99 9781623963408	\$85.99 9781623963415
Taking the Measure of Work: A guide to Validated Measures for Organizational Research and Diagnosis Dail L. Fields, University of Georgia	2013	\$29.99 9781623962197	
Trust and Governance Institutions: Asian Experiences Yilin Sun, South Seattle Community College; Clay Wescott; Lawrence R. Jones, Naval Postgraduate School <i>Series: Research in Public Management</i>	2013	\$45.99 9781617359477	\$85.99 9781617359484
Visionary Strategic Leadership: Sustaining Success through Strategic Direction, Corporate Management and High-level Programs David L. Rainey, Rensselaer Polytechnic Institute	2013	\$45.99 978-1-62396-313-2	\$85.99 978-1-62396-314-9
Advancing Relational Leadership Research: A Dialogue among Perspectives Mary Uhl-Bien, University of Nebraska; Sonia M. Ospina, New York University <i>Series: Leadership Horizons</i>	2012	\$45.99 978-1-61735-921-7	\$85.99 978-1-61735-922-4
ANTI-History: Theorizing the Past, History, and Historiography in Management and Organization Studies Gabrielle A. T. Durepos, St. Francis Xavier University; Albert J. Mills, Saint Mary's University	2012	\$45.99 978-1-61735-748-0	\$85.99 978-1-61735-749-7
B2B Customer Insight: The Proven Path To Growth John Barrett, Priority Metrics Group, Inc.	2012	\$24.99 978-1-61735-986-6	\$45.99 978-1-61735-987-3
Becoming a Values-Based Leader Homer H. Johnson, Loyola University Chicago	2012	\$45.99 978-1-61735-789-3	\$85.99 978-1-61735-790-9

Coping and Prevention Ana Maria Rossi, International Stress Management Association; Pamela L. Perrewé, Florida State University; James A. Meurs, University of Mississippi <i>Series: Stress and Quality of Working Life</i>	2012	\$45.99 978-1-61735-701-5	\$85.99 978-1-61735-702-2
Creating Opportunities for Change and Organization Development in Southern Africa Dalitso Samson Sulamoyo, Illinois Association of Community Action Agencies <i>Series: Contemporary Trends in Organization Development and Change</i>	2012	\$45.99 9781623960315	\$85.99 9781623960322
Educating the Scholar Practitioner in Organization Development Deborah A. Colwill <i>Series: Contemporary Trends in Organization Development and Change</i>	2012	\$45.99 978-1-61735-665-0	\$85.99 978-1-61735-666-7
Engaging the Avatar: New Frontiers in Immersive Education Randy Hinrichs, 2b3d; Charles Wankel, Ph.D., St. John's University, New York <i>Series: Research in Management Education and Development</i>	2012	\$45.99 978-1-61735-751-0	\$85.99 978-1-61735-752-7
An Evolving Paradigm: Integrative Perspectives on Organizational Development, Change, Strategic Management, and Ethics Anthony F. Buono, Bentley University <i>Series: Research in Management Consulting</i>	2012	\$45.99 978-1-61735-763-3	
Facilitating Collaboration in Public Management Ralph Grossmann, University of Klagenfurt, Austria; Hubert Lobnig, Lemon Consulting, Austria; Klaus Scala, University of Graz, Austria; Michael Stadlober, MelangeC Sustainable Consulting, Austria <i>Series: Research in Management Consulting</i>	2012	\$45.99 978-1-61735-886-9	\$85.99 978-1-61735-887-6
Human Resource Management in Mexico: Perspectives for Scholars and Practitioners Pramila Rao, Marymount University <i>Series: International Human Resource Management</i>	2012	\$45.99 978-1-61735-728-2	\$85.99 978-1-61735-729-9
Human Resources Management In Education: Developing Countries Perspectives Austin Ezenne, University of the West Indies, Kingston, Jamaica	2012	\$45.99 978-1-61735-558-5	
Impact of Globalization on Organizational Culture, Behaviour and Gender Role Mirjana Radovic-Markovic	2012	\$45.99 978-1-61735-695-7	\$85.99 978-1-61735-696-4
Inner Peace - Global Impact: Tibetan Buddhism, Leadership, and Work Kathryn Goldman Schuyler, Coherent Change <i>Series: Advances in Workplace Spirituality: Theory, Research and Application</i>	2012	\$45.99 978-1-61735-918-7	\$85.99 978-1-61735-919-4
Management Dynamics in Strategic Alliances T. K. Das, City University of New York <i>Series: Research in Strategic Alliances</i>	2012	\$45.99 978-1-61735-754-1	\$85.99 978-1-61735-755-8
Moving Images: Effective Teaching with Film and Television in Management Jon Billsberry, Deakin University; Pauline Leonard, University of Southampton	2012	\$45.99 978-1-61735-874-6	\$85.99 978-1-61735-875-3
Origine radicale des crises économiques: Germán Bernácer, précurseur visionnaire Henri Savall, University Jean Moulin Lyon 3 and ISEOR	2012	\$45.99 9781617358685	
Perspectives on Justice and Trust in Organizations Linda L. Neider, University of Miami; Chester A. Schriesheim, University of Miami <i>Series: Research in Management</i>	2012	\$45.99 978-1-61735-819-7	\$85.99 978-1-61735-820-3

<p>The State of Citizen Participation in America Hindy Lauer Schachter, New Jersey Institute of Technology; Kaifeng Yang, Florida State University <i>Series: Research on International Civic Engagement</i></p>	2012	\$45.99 978-1-61735-834-0	\$85.99 978-1-61735-835-7
<p>Strategic Alliances for Value Creation T. K. Das, City University of New York <i>Series: Research in Strategic Alliances</i></p>	2012	\$45.99 978-1-61735-692-6	\$85.99 978-1-61735-693-3
<p>Behavioral Perspectives on Strategic Alliances T. K. Das, City University of New York <i>Series: Research in Strategic Alliances</i></p>	2011	\$45.99 978-1-61735-538-7	\$85.99 978-1-61735-539-4
<p>Breaking the Chains of Culture: Building Trust in Individuals, Teams, and Organizations George Vukotich, Roosevelt University</p>	2011	\$45.99 978-1-61735-203-4	\$85.99 978-1-61735-204-1
<p>The Changing Paradigm of Consulting: Adjusting to the Fast-Paced World Anthony F. Buono, Bentley University; Ralph Grossmann, University of Klagenfurt, Austria; Hubert Lobnig, Lemon Consulting, Austria; Kurt Mayer, REFLACT - Sustainable Organization Development <i>Series: Research in Management Consulting</i></p>	2011	\$45.99 978-1-61735-417-5	\$85.99 978-1-61735-418-2
<p>Effectively Integrating Ethical Dimensions into Business Education Charles Wankel, Ph.D., St. John's University, New York; Agata Stachowicz-Stanusch, Silesian University of Technology, Poland <i>Series: Research in Management Education and Development</i></p>	2011	\$45.99 978-1-61735-578-3	\$85.99 978-1-61735-579-0
<p>Emerging Perspectives on Organizational Justice and Ethics Stephen W. Gilliland, University of Arizona; Dirk D. Steiner, Universite de Nice-Sophia Antipolis; Daniel P. Skarlicki, The University of British Columbia <i>Series: Research in Social Issues in Management</i></p>	2011	\$45.99 978-1-61735-581-3	\$85.99 978-1-61735-582-0
<p>Ethics and Crisis Management Lina Svedin, University of Utah <i>Series: Ethics in Practice</i></p>	2011	\$45.99 978-1-61735-496-0	\$85.99 978-1-61735-497-7
<p>Experiences in Teaching Business Ethics Ronald R. Sims, College of William and Mary; William I. Sauser, Jr., Auburn University <i>Series: Contemporary Human Resource Management Issues Challenges and Opportunities</i></p>	2011	\$45.99 978-1-61735-469-4	\$85.99 978-1-61735-470-0
<p>Financing National Defense: Policy and Process Lawrence R. Jones, Naval Postgraduate School; Philip J. Candreva, Naval Postgraduate School; Marc R. DeVore, European University Institute and University of St. Gallen <i>Series: Research in Public Management</i></p>	2011	\$45.99 978-1-61735-677-3	\$85.99 978-1-61735-678-0
<p>Governing Fables: Learning from Public Sector Narratives Sandford Borins, University of Toronto <i>Series: Research in Public Management</i></p>	2011	\$45.99 978-1-61735-490-8	\$85.99 978-1-61735-491-5
<p>Leadership and Personal Development: A Toolbox for the 21st Century Professional Katja Kruckeberg, International Leadership Consultant; Wolfgang Amann; Mike Green, Henley Business School</p>	2011	\$30.99 978-1-61735-553-0	\$50.99 978-1-61735-554-7
<p>The No People: Tribal Tales of Organizational Cliff Dwellers Bruce J. Avolio, University of Washington</p>	2011	\$45.99 978-1-61735-569-1	\$85.99 978-1-61735-570-7
<p>Optimizing Talent: What Every Leader and Manager Needs to Know to Sustain the Ultimate Workforce Paul H. Eccher; Linda D. Sharkey</p>	2011	\$19.99 978-1-61735-233-1	\$34.99 978-1-61735-234-8

<i>Series: Contemporary Trends in Organization Development and Change</i>			
Organization Development in Healthcare: A Guide for Leaders Jason Wolf, The Beryl Institute; Heather Hanson, Kaiser Permanente; Mark Moir, Sanford Health-MeritCare <i>Series: Contemporary Trends in Organization Development and Change</i>	2011	\$45.99 978-1-61735-351-2	\$85.99 978-1-61735-352-9
Preparing Better Consultants Susan Adams, Bentley University; Alberto Zanzi, Suffolk University <i>Series: Research in Management Consulting</i>	2011	\$45.99 978-1-61735-614-8	\$85.99 978-1-61735-615-5
Prominent Dutch American Entrepreneurs: Their Contributions to American Society, Culture and Economy C. Carl Pegels, University of Buffalo	2011	\$39.99 978-1-61735-499-1	\$69.99 978-1-61735-500-4
The Qualimetrics Approach: Observing the Complex Object Henri Savall, University Jean Moulin Lyon 3 and ISEOR; Veronique Zardet, University Jean Moulin Lyon 3 and ISEOR <i>Series: Research in Management Consulting</i>	2011	\$45.99 978-1-61735-475-5	\$85.99 978-1-61735-476-2
Strategic Alliances in a Globalizing World T. K. Das, City University of New York <i>Series: Research in Strategic Alliances</i>	2011	\$45.99 978-1-61735-378-9	\$85.99 978-1-61735-379-6
Understanding Organizational Fitness: The Case of China Kaijun Guo, The Research Department, China Construction Bank, Beijing; Paul Iles, Salford Business School, Salford University; Maurice Yolles, Liverpool John Moores University	2011	\$45.99 978-1-61735-375-8	\$85.99 978-1-61735-376-5
Voices of Pineland: Eugenics, Social Reform, and the Legacy of Stephen T. Murphy , University of Southern Maine	2011	\$45.99 978-1-61735-414-4	\$85.99 978-1-61735-415-1
The 'Dark' Side of Management Linda L. Neider, University of Miami; Chester A. Schriesheim, University of Miami <i>Series: Research in Management</i>	2010	\$45.99 978-1-60752-263-8	\$85.99 978-1-60752-264-5
Arming America at War: A Model for Rapid Defense Acquisition in Time of War Seth T. Blakeman; Anthony R. Gibbs; Jeyanthan Jeyasingam; Lawrence R. Jones, Naval Postgraduate School <i>Series: Research in Public Management</i>	2010	\$45.99 978-1-61735-061-0	\$85.99 978-1-61735-062-7
Being and Becoming a Management Education Scholar Charles Wankel, Ph.D., St. John's University, New York; Robert DeFillippi, Suffolk University <i>Series: Research in Management Education and Development</i>	2010	\$45.99 978-1-60752-346-8	\$85.99 978-1-60752-347-5
Change (Transformation) in Government Organizations Ronald R. Sims, College of William and Mary	2010	\$45.99 978-1-61735-122-8	\$85.99 978-1-61735-123-5
Complexity and Knowledge Management: Understanding the Role of Knowledge in the Management of Social Networks Andrew Tait, Idea Sciences; Kurt A. Richardson, ISCE Research <i>Series: ISCE Book Series: Managing the Complex</i>	2010	\$45.99 978-1-60752-355-0	\$85.99 978-1-60752-356-7
Consultation for Organizational Change Anthony F. Buono, Bentley University; David W. Jamieson, Jamieson Consulting Group, Inc <i>Series: Research in Management Consulting</i>	2010	\$45.99 978-1-61735-086-3	\$85.99 978-1-61735-087-0
Cutting-edge Social Media Approaches to Business Education: Teaching with LinkedIn, Facebook, Twitter, Second Life, and Blogs Charles Wankel, Ph.D., St. John's University, New York <i>Series: Research in Management Education and Development</i>	2010	\$45.99 978-1-61735-116-7	\$85.99 978-1-61735-117-4

Decentralization for Satisfying Basic Needs - 2nd Edition: An Economic Guide for Policymakers J. Michael McGuire, University of the Incarnate Word <i>Series: Research on Hispanic and Latino Business</i>	2010	\$45.99 978-1-60752-410-6	\$85.99 978-1-60752-411-3
Emerging Ethical Issues of Life in Virtual Worlds Charles Wankel, Ph.D., St. John's University, New York; Shaun Malleck, University of California, Irvine	2010	\$45.99 978-1-60752-377-2	\$85.99 978-1-60752-378-9
Emerging Themes in International Management of Human Resources Philip Benson, New Mexico State University <i>Series: Research in Organizational Science</i>	2010	\$45.99 978-1-61735-082-5	\$85.99 978-1-61735-083-2
Financial Accounting: A Course for All Majors David W. O'Bryan, Pittsburg State University	2010	\$45.99 978-1-61735-095-5	\$85.99 978-1-61735-096-2
Organizational Immunity to Corruption: Building Theoretical and Research Foundations Agata Stachowicz-Stanusch, Silesian University of Technology, Poland	2010	\$45.99 978-1-61735-050-4	
Outcome-Oriented Public Management: A Responsibility-Based Approach to the New Public Management Kuno Schedler, University of St. Gallen; Isabella Proeller <i>Series: Research in Public Management</i>	2010	\$45.99 978-1-61735-180-8	\$85.99 978-1-61735-181-5
Publish Don't Perish: 100 Tips that Improve Your Ability to get Published Robert N. Lussier, Springfield College	2010	\$29.99 978-1-61735-113-6	\$49.99 978-1-61735-114-3
Reforming (Transforming?) a Public Human Resource Management Agency: The Case of the Personnel Board of Jefferson County, Alabama Ronald R. Sims, College of William and Mary <i>Series: Contemporary Human Resource Management Issues Challenges and Opportunities</i>	2010	\$45.99 978-1-60752-436-6	\$85.99 978-1-60752-437-3
Researching Strategic Alliances: Emerging Perspectives T. K. Das, City University of New York <i>Series: Research in Strategic Alliances</i>	2010	\$45.99 978-1-61735-128-0	\$85.99 978-1-61735-129-7
The Talking Point: Creating an Environment for Exploring Complex Meaning Thomas R. Flanagan; Alexander N. Christakis	2010	\$20 978-1-60752-361-1	\$40 978-1-60752-362-8
The Violence Volcano: Reducing the Threat of Workplace Violence David D. Van Fleet, Arizona State University; Ella W. Van Fleet, Professional Business Associates	2010	\$45.99 978-1-60752-343-7	\$85.99 978-1-60752-344-4
Virtual Coach, Virtual Mentor David Clutterbuck, Sheffield Hallam and Oxford Brooks Universities; Zulfi Hussain	2010	\$45.99 978-1-60752-308-6	\$85.99 978-1-60752-309-3
When Leadership Goes Wrong: Destructive Leadership, Mistakes, and Ethical Failures Birgit Schyns, University of Portsmouth; Tiffany Hansbrough, Baldwin-Wallace College	2010	\$45.99 978-1-61735-067-2	\$85.99 978-1-61735-068-9
Work and People: An Economic Evaluation of Job Enrichment Henri Savall, University Jean Moulin Lyon 3 and ISEOR <i>Series: Research in Management Consulting</i>	2010	\$45.99 978-1-60752-433-5	\$85.99 978-1-60752-434-2
Authentic Personal Branding: A New Blueprint for Building and Aligning a Powerful Leadership Brand Hubert K. Rampersad, President at TPS International Inc. and Personal Branding University, Miami Beach, USA	2009	\$45.99 978-1-60752-099-3	\$85.99 978-1-60752-100-6
Behavior Modeling - Trainee Manual: Training for Developing Supervisory Skills	2009	\$45.99 978-1-60752-095-5	

William M. Fox, University of Florida			
Board Members and Management Consultants: Redefining the Boundaries of Consulting and Corporate Governance Pierre-Yves Gomez, EM LYON Business School; Rickie Moore, EM LYON Business School <i>Series: Research in Management Consulting</i>	2009	\$45.99 978-1-59311-805-1	\$85.99 978-1-59311-806-8
Client-Consultant Collaboration: Coping with Complexity and Change Anthony F. Buono, Bentley University; Flemming Poulfelt, Copenhagen Business School <i>Series: Research in Management Consulting</i>	2009	\$45.99 978-1-60752-208-9	\$85.99 978-1-60752-209-6
Descentralizacion para Satisfacer Necesidades Basicas: Una Guia Economica para Profesionales J. Michael McGuire, University of the Incarnate Word <i>Series: Research on Hispanic and Latino Business</i>	2009	\$45.99 978-1-60752-008-5	\$85.99 978-1-60752-009-2
Doing Well and Good: The Human Face of the New Capitalism Julian Friedland, Fordham University <i>Series: Ethics in Practice</i>	2009	\$45.99 978-1-59311-787-0	\$85.99 978-1-59311-788-7
Dreams Deferred: Dropping Out and Struggling Forward Chris Liska Carger, Northern Illinois University <i>Series: Research for Social Justice: Personal~Passionate~Participatory</i>	2009	\$45.99 978-1-60752-132-7	\$85.99 978-1-60752-133-4
Emerging Trends and Issues in Management Consulting: Consulting as a Janus-Faced Reality Anthony F. Buono, Bentley University <i>Series: Research in Management Consulting</i>	2009	\$45.99 978-1-60752-051-1	\$85.99 978-1-60752-052-8
Follower-Centered Perspectives on Leadership: A Tribute to the Memory of James R. Meindl Raj Pillai, California State University, San Marcos; Michelle C. Bligh, University of Nebraska; Mary Uhl-Bien, University of Nebraska <i>Series: Leadership Horizons</i>	2009	\$45.99 978-1-59311-547-0	\$85.99 978-1-59311-548-7
Learning to Work Safely: A Guide for Managers and Educators John Lewko, Laurentian University; Richard Volpe, University of Toronto	2009	\$45.99 978-1-60752-081-8	\$85.99 978-1-60752-082-5
The Legacy of June Pallot: Public Sector Financial Management Reform Susan Newberry, University of Sydney <i>Series: Research in Public Management</i>	2009	\$45.99 978-1-59311-535-7	\$85.99 978-1-59311-536-4
Maintaining Focus, Energy, and Options Over the Career S. Gayle Baugh, University of West Florida; Sherry E. Sullivan, Bowling Green State University <i>Series: Research in Careers</i>	2009	\$45.99 978-1-59311-957-7	\$85.99 978-1-59311-958-4
Management Education for Global Sustainability Charles Wankel, Ph.D., St. John's University, New York; James A.F. Stoner, Fordham University <i>Series: Research in Management Education and Development</i>	2009	\$45.99 978-1-60752-234-8	\$85.99 978-1-60752-235-5
The Management Process: An Integrated Functional Approach William M. Fox, University of Florida	2009	\$45.99 978-1-60752-233-1	
The Moral Compass: Leadership for a Free World Lindsay J. Thompson	2009	\$45.99 978-1-60752-056-6	\$85.99 9781617352836
Operations Research: Methods, Models, and Applications Stanley Zionts; Jay E. Aronson <i>Series: The IC2 Management and Management Science Series</i>	2009	\$45.99 1-59311-266-1	

Organizational Performance in a Nutshell Daniel M. Wentland	2009	\$24.99 978-1-60752-079-5	\$85.99 978-1-60752-080-1
Predator's Game-Changing Designs: Research-Based Tools George B. Graen, University of Illinois, Champaign-Urbana (retired); Joan A. Graen, Graen and Associates <i>Series: LMX Leadership: The Series</i>	2009	\$45.99 978-1-60752-150-1	\$85.99 978-1-60752-151-8
Psychological Perspectives on Ethical Behavior and Decision Making David DeCremer, Erasmus University	2009	\$45.99 978-1-60752-105-1	\$85.99 978-1-60752-106-8
The Public Administration (P. A.) Genome Project: Capturing, Mapping, and Deploying the "Genes" of P. A. John W. Dickey, Virginia Tech	2009	\$45.99 978-1-60752-212-6	\$85.99 978-1-60752-213-3
Qualitative Organizational Research - Volume 2: Best Papers from the Davis Conference on Qualitative Research Kimberly D. Elsbach, University of California - Davis; Beth A. Bechky, University of California, Davis <i>Series: Advances in Qualitative Organization Research</i>	2009	\$45.99 978-1-60752-229-4	\$85.99 978-1-60752-230-0
The Strategic Leader: New tactics for a Globalizing World John Pisapia, Florida Atlantic University	2009	\$45.99 978-1-60752-152-5	\$85.99 978-1-60752-153-2
Strategic Organization Development: Managing Change for Success Therese F. Yaeger, Benedictine University; Peter F. Sorensen, Benedictine University <i>Series: Contemporary Trends in Organization Development and Change</i>	2009	\$45.99 978-1-60752-210-2	\$85.99 978-1-60752-211-9
Stress and Quality of Working Life: The Positive and The Negative Ana Maria Rossi, International Stress Management Association; James Campbell Quick, The University of Texas at Arlington; Pamela L. Perrewé, Florida State University <i>Series: Stress and Quality of Working Life</i>	2009	\$45.99 978-1-60752-058-0	\$85.99 978-1-60752-059-7
Teaching Social Issues with Film William B. Russell III, Ph.D., University of Central Florida	2009	\$45.99 978-1-60752-116-7	\$85.99 978-1-60752-117-4
Towards a Brighter Tomorrow: The College Barriers, Hopes and Plans of Black, Latino/a and Asian American Students in California Walter R. Allen, University of California, Los Angeles; Erin Kimura-Walsh, University of California, Los Angeles; Kimberly A. Griffin, University of California, Los Angeles <i>Series: Research on African American Education</i>	2009	\$45.99 978-1-60752-142-6	\$85.99 978-1-60752-143-3
Advancing Business Ethics Education Diane L. Swanson, Kansas State University; Dann G. Fisher, Kansas State University <i>Series: Ethics in Practice</i>	2008	\$45.99 978-1-59311-543-2	\$85.99 978-1-59311-544-9
Affect and Emotion: New Directions in Management Theory and Research Ronald H. Humphrey, Virginia Commonwealth University <i>Series: Research in Management</i>	2008	\$45.99 978-1-59311-959-1	\$85.99 978-1-59311-960-7
Behavior Modeling - Instructor Manual: Training for Developing Supervisory Skills William M. Fox, University of Florida	2008	\$45.99 978-1-59311-981-2	\$85.99 978-1-59311-982-9
Budgeting, Financial Management, and Acquisition Reform in the U.S. Department of Defense Lawrence R. Jones, Naval Postgraduate School; Jerry L. McCaffery, Naval Postgraduate School <i>Series: Research in Public Management</i>	2008	\$45.99 978-1-59311-870-9	\$85.99 978-1-59311-871-6

Building a Customer Service Culture: The Seven Service Elements of Customer Success Mario Martinez, University of Nevada, Las Vegas; Bob Hobbi, President of ServiceElements	2008	\$45.99 978-1-59311-935-5	\$85.99 978-1-59311-936-2
Challenges in Volunteer Management Matthew Liao-Troth, Western Washington University <i>Series: Research in Public Management</i>	2008	\$45.99 978-1-59311-924-9	\$85.99 978-1-59311-925-6
Civic Engagement in a Network Society Kaifeng Yang, Florida State University; Erik Bergrud, Park University <i>Series: Research on International Civic Engagement</i>	2008	\$45.99 978-1-59311-557-9	\$85.99 978-1-59311-558-6
Critical Theory Ethics for Business and Public Administration David M. Boje, New Mexico State University <i>Series: Ethics in Practice</i>	2008	\$45.99 978-1-59311-785-6	\$85.99 978-1-59311-786-3
Did I Ever Tell You about the Whale?: or Measuring Technology Maturity William L. Nolte	2008	\$45.99 978-1-59311-963-8	\$85.99 978-1-59311-964-5
Fundamentals of Human Performance and Training Victor C.X. Wang, Florida Atlantic University; Kathleen P. King, University of Central Florida <i>Series: Adult Education Special Topics: Theory, Research and Practice in LifeLong Learning</i>	2008	\$45.99 978-1-59311-992-8	\$85.99 978-1-59311-993-5
Global Sustainability Initiatives: New Models and New Approaches James A.F. Stoner, Fordham University; Charles Wankel, Ph.D., St. John's University, New York	2008	\$45.99 978-1-59311-813-6	\$85.99 978-1-59311-814-3
God, Money, and Politics: English Attitudes to Blindness and Touch, from the Enlightenment to Integration Simon Hayhoe, Canterbury Christ Church University / London School of Economics	2008	\$45.99 978-1-59311-913-3	\$85.99 978-1-59311-914-0
Human Performance Models Revealed in the Global Context Victor C.X. Wang, Florida Atlantic University; Kathleen P. King, University of Central Florida <i>Series: Adult Education Special Topics: Theory, Research and Practice in LifeLong Learning</i>	2008	\$45.99 978-1-60752-010-8	\$85.99 978-1-60752-011-5
Joint Venturing Paul W. Beamish	2008	\$45.99 978-1-59311-965-2	\$85.99 978-1-59311-966-9
Justice, Morality, and Social Responsibility Stephen W. Gilliland, University of Arizona; Dirk D. Steiner, Universite de Nice-Sophia Antipolis; Daniel P. Skarlicki, The University of British Columbia <i>Series: Research in Social Issues in Management</i>	2008	\$45.99 978-1-59311-823-5	\$85.99 978-1-59311-824-2
Knowledge-Driven Corporation: Complex Creative Destruction George B. Graen, University of Illinois, Champaign-Urbana (retired); Joan A. Graen, Graen and Associates <i>Series: LMX Leadership: The Series</i>	2008	\$45.99 978-1-59311-941-6	\$85.99 978-1-59311-942-3
Making Healthcare Care: Managing via Simple Guiding Principles Hugo Letiche <i>Series: ISCE Book Series: Managing the Complex</i>	2008	\$45.99 978-1-59311-922-5	\$85.99 978-1-59311-923-2
Mastering Hidden Costs and Socio-Economic Performance Henri Savall, University Jean Moulin Lyon 3 and ISEOR; Veronique Zardet, University Jean Moulin Lyon 3 and ISEOR <i>Series: Research in Management Consulting</i>	2008	\$45.99 978-1-59311-907-2	\$85.99 978-1-59311-908-9
New Knowledge Creation Through ICT Dynamic Capability: Creating Knowledge Communities Using Broadband	2008	\$45.99 978-1-59311-874-7	\$85.99 978-1-59311-875-4

Mitsuru Kodama

Planning, Common Sense, and Superior Performance Erwin Rausch	2008	\$45.99 978-1-59311-878-5	\$85.99 978-1-59311-879-2
Theoretical Developments and Future Research in Family Business Philip Phan, Rensselaer Polytechnic Institute; John E. Butler, Hong Kong Polytechnic University <i>Series: Research in Entrepreneurship and Management</i>	2008	\$45.99 978-1-59311-551-7	\$85.99 978-1-59311-552-4
University and Corporate Innovations in Lifelong Learning Charles Wankel, Ph.D., St. John's University, New York; Robert DeFillippi, Suffolk University <i>Series: Research in Management Education and Development</i>	2008	\$45.99 978-1-59311-809-9	\$85.99 978-1-59311-810-5
The Virtual World of Work: How to Gain Competitive Advantage through the Virtual Workplace K. J. McLennan	2008	\$45.99 978-1-59311-872-3	\$85.99 978-1-59311-873-0
Advances in the Psychology of Justice and Affect David DeCremer, Erasmus University	2007	\$45.99 978-1-59311-773-3	\$85.99 978-1-59311-774-0
Communicable Crises: Prevention, Response, and Recovery in the Global Arena Deborah E. Gibbons, Naval Postgraduate School <i>Series: Research in Public Management</i>	2007	\$45.99 978-1-59311-607-1	\$85.99 978-1-59311-608-8
Complexity Leadership: Part 1: Conceptual Foundations Mary Uhl-Bien, University of Nebraska; Russ Marion, Clemson University <i>Series: Leadership Horizons</i>	2007	\$45.99 978-1-59311-795-5	\$85.99 978-1-59311-796-2
A Cultural Perspective of Organizational Justice Constant D. Beugre, Delaware State University	2007	\$45.99 978-1-59311-594-4	\$85.99 978-1-59311-595-1
From Bureaucracy to Hyperarchy in Netcentric and Quick Learning Organizations: Exploring Future Public Management Practice Fred Thompson, Willamette University; Lawrence R. Jones, Naval Postgraduate School <i>Series: Research in Public Management</i>	2007	\$45.99 978-1-59311-605-7	\$85.99 978-1-59311-606-4
Human Resource Management: Contemporary Issues, Challenges and Opportunities Ronald R. Sims, College of William and Mary <i>Series: Contemporary Human Resource Management Issues Challenges and Opportunities</i>	2007	\$45.99 978-1-59311-525-8	\$85.99 978-1-59311-526-5
Innovative Approaches to Reducing Global Poverty James A.F. Stoner, Fordham University; Charles Wankel, Ph.D., St. John's University, New York	2007	\$45.99 978-1-59311-752-8	\$85.99 978-1-59311-753-5
Jessica's Web: Women's Advantages in the Knowledge Era George B. Graen, University of Illinois, Champaign-Urbana (retired)	2007	\$45.99 978-1-59311-855-6	
Managing Social and Ethical Issues in Organizations Daniel P. Skarlicki, The University of British Columbia; Dirk D. Steiner, Universite de Nice-Sophia Antipolis; Stephen W. Gilliland, University of Arizona <i>Series: Research in Social Issues in Management</i>	2007	\$45.99 978-1-59311-555-5	\$85.99 978-1-59311-556-2
New Multinational Network Sharing George B. Graen, University of Illinois, Champaign-Urbana (retired); Joan A. Graen, Graen and Associates <i>Series: LMX Leadership: The Series</i>	2007	\$45.99 978-1-59311-771-9	\$85.99 978-1-59311-772-6
The Perspective of Women's Entrepreneurship in the Age of	2007	\$45.99 978-1-59311-769-6	\$85.99 978-1-59311-770-2

Globalization

Mirjana Radovi Markovi, Akamai University

Refining Familiar Constructs: Alternative Views in OB, HR, and I/O

Elizabeth McChrystal, Accent Technologies; Daniel J. Svyantek, Auburn University

2007 \$45.99 \$85.99
978-1-59311-619-4 978-1-59311-620-0*Series: Research in Organizational Science***Research in Management International Perspectives**

Linda L. Neider, University of Miami; Chester A. Schriesheim, University of Miami

2007 \$45.99 \$85.99
978-1-59311-750-4 978-1-59311-751-1*Series: Research in Management***Socio-Economic Intervention in Organizations: The Intervener-Researcher and the SEAM Approach to Organizational Analysis**

Henri Savall, University Jean Moulin Lyon 3 and ISEOR; Anthony F. Buono, Bentley University

2007 \$45.99 \$85.99
978-1-59311-621-7 978-1-59311-622-4*Series: Research in Management Consulting***TPS-Lean Six Sigma: Linking Human Capital to Lean Six Sigma - A New Blueprint for Creating High Performance Companies**

Hubert K. Rampersad, President at TPS International Inc. and Personal Branding University, Miami Beach, USA; Anwar El-Homsi

2007 \$45.99 \$85.99
978-1-59311-825-9 978-1-59311-826-6**Attribution Theory in the Organizational Sciences: Theoretical and Empirical Contributions**

Mark J. Martinko, Florida State University

2006 \$45.99 \$85.99
1-59311-125-8 1-59311-126-6*Series: Advances in Attribution Theory***The Blindness Revolution: Jernigan in His Own Words**

James H. Omvig, Institute on Blindness - Louisiana Tech University

2006 \$45.99 \$85.99
1-59311-330-7 1-59311-331-5*Series: Critical Concerns in Blindness***A Closer Examination of Applicant Faking Behavior**

Mitchell H. Peterson, Florida Institute of Technology; Richard L. Griffith, Florida Institute of Technology

2006 \$45.99 \$85.99
1-59311-513-X 1-59311-514-8*Series: Research in Organizational Science***Co-Laboratories of Democracy: How People Harness Their Collective Wisdom to Create the Future**

Kenneth C. Bausch; Alexander N. Christakis

2006 \$20 \$40
1-59311-481-8 1-59311-482-6*Series: Research in Public Management***Creative Consulting: Innovative Perspective on Management Consulting**

Anthony F. Buono, Bentley University

2006 \$45.99 \$85.99
1-59311-240-8 1-59311-241-6*Series: Research in Management Consulting***The Cutting Edge of International Management Education**

Robert DeFillippi, Suffolk University; Charles Wankel, Ph.D., St. John's University, New York

2006 \$45.99 \$85.99
1-59311-204-1 1-59311-205-X*Series: Research in Management Education and Development***The Dream Weavers: Strategy Focused Leadership in Technology Driven Organizations**

Kimberly S. Jaussi, SUNY- Binghamton; Shelley D. Dionne, SUNY-Binghamton; Yair Berson, Polytechnic University; Don I. Jung, San Diego State University; John J. Sosik, Pennsylvania State University

2006 \$45.99 \$85.99
1-59311-110-X 1-59311-111-8**Global Organization Development: Managing Unprecedented Change**

Peter F. Sorensen, Benedictine University; Thomas C. Head, Roosevelt University; Therese F. Yaeger, Benedictine University

2006 \$45.99 \$85.99
978-1-59311-559-3 978-1-59311-560-9*Series: Contemporary Trends in Organization Development and Change*

Human Resource Strategies for the High Growth Entrepreneurial Firm Judith Tansky, The Ohio State University; Robert L. Heneman, The Ohio State University <i>Series: Research in Human Resource Management</i>	2006	\$45.99 1-930608-14-4	\$85.99 1-930608-15-2
Human Resource Development Today and Tomorrow Ronald R. Sims, College of William and Mary	2006	\$45.99 1-59311-487-7	\$85.99 1-59311-488-5
Human Resource Management Ethics John R. Deckop, Temple University <i>Series: Ethics in Practice</i>	2006	\$45.99 978-1-59311-527-2	\$85.99 978-1-59311-528-9
IT Workers Human Capital Issues in a Knowledge Based Environment Tom Ferratt, University of Dayton; Fred Niederman, St. Louis University <i>Series: Research in Human Resource Management</i>	2006	\$45.99 1-59311-445-1	\$85.99 1-59311-446-X
Leading with Character: Stories of Valor and Virtue and the Principles They Teach John J. Sosik, Pennsylvania State University	2006	\$45.99 978-1-59311-541-8	\$85.99 978-1-59311-542-5
New Visions of Graduate Management Education Robert DeFillippi, Suffolk University; Charles Wankel, Ph.D., St. John's University, New York <i>Series: Research in Management Education and Development</i>	2006	\$45.99 978-1-59311-553-1	\$85.99 978-1-59311-554-8
Opportunity Identification and Entrepreneurial Behavior John E. Butler, Hong Kong Polytechnic University <i>Series: Research in Entrepreneurship and Management</i>	2006	\$45.99 1-59311-242-4	\$85.99 1-59311-243-2
Organizations as Complex Systems: An Introduction to Knowledge Cybernetics Maurice Yolles, Liverpool John Moores University <i>Series: ISCE Book Series: Managing the Complex</i>	2006	\$69.99 978-1-59311-432-9	\$105.95 978-1-59311-433-6
Personal Balanced Scorecard: The Way to Individual Happiness, Personal Integrity, and Organizational Effectiveness Hubert K. Rampersad, President at TPS International Inc. and Personal Branding University, Miami Beach, USA	2006	\$45.99 9781593115319	\$85.99 9781593115326
Positive Psychology in Business Ethics and Corporate Responsibility Craig Dunn, San Diego State University; Carole L. Jurkiewicz, Louisiana State University; Robert A. Giacalone, Temple University <i>Series: Ethics in Practice</i>	2006	\$45.99 1-59311-322-6	\$85.99 1-59311-323-4
Power and Influence in Organizations Chester A. Schriesheim, University of Miami; Linda L. Neider, University of Miami <i>Series: Research in Management</i>	2006	\$45.99 1-59311-469-9	\$85.99 1-59311-470-2
Seeing Beyond Blindness Ronald J. Ferguson, Louisiana Tech University; Shelley Kinash <i>Series: Critical Concerns in Blindness</i>	2006	\$45.99 1-59311-521-0	\$85.99 1-59311-522-9
Stress and Quality of Working Life: Current Perspectives in Occupational Health Steven L. Sauter, National Institute for Occupational Safety and Health; Pamela L. Perrewé, Florida State University; Ana Maria Rossi, International Stress Management Association <i>Series: Stress and Quality of Working Life</i>	2006	\$45.99 1-59311-485-0	\$85.99 1-59311-486-9
Understanding Teams Chester A. Schriesheim, University of Miami; Linda L. Neider, University of Miami <i>Series: Research in Management</i>	2006	\$45.99 1-59311-264-5	\$85.99 1-59311-265-3

<p>Venture Capital in the Changing World of Entrepreneurship Deniz Ucbasaran, Hong Kong Polytechnic University; Andy Lockett, Hong Kong Polytechnic University; John E. Butler, Hong Kong Polytechnic University <i>Series: Research in Entrepreneurship and Management</i></p>	2006	\$45.99 1-59311-434-6	\$85.99 1-59311-435-4
<p>Challenges and Issues in Knowledge Management Flemming Poulfelt, Copenhagen Business School; Anthony F. Buono, Bentley University <i>Series: Research in Management Consulting</i></p>	2005	\$45.99 1-59311-419-2	\$85.99 1-59311-420-6
<p>Decentralization for Satisfying Basic Needs - 1st Edition: An Economic Guide for Policymakers J. Michael McGuire, University of the Incarnate Word <i>Series: Research on Hispanic and Latino Business</i></p>	2005	\$45.99 1-59311-428-1	\$85.99 1-59311-429-X
<p>Educating Managers through Real World Projects Robert DeFillippi, Suffolk University; Charles Wankel, Ph.D., St. John's University, New York <i>Series: Research in Management Education and Development</i></p>	2005	\$45.99 1-59311-370-6	\$85.99 1-59311-371-4
<p>Education and Rehabilitation for Empowerment James H. Omvig, Institute on Blindness - Louisiana Tech University; Ed Vaughan <i>Series: Critical Concerns in Blindness</i></p>	2005	\$45.99 1-59311-006-5	\$85.99 1-59311-007-3
<p>Implicit Leadership Theories: Essays and Explorations James R. Meindl, State University of New York - Buffalo; Birgit Schyns, University of Portsmouth <i>Series: Leadership Horizons</i></p>	2005	\$45.99 1-59311-360-9	\$85.99 1-59311-361-7
<p>International Public Financial Management Reform: Progress, Contradictions, and Challenges Olov Olson, Göteborg University; Lawrence R. Jones, Naval Postgraduate School; Christopher Humphrey, The University of Manchester; James Guthrie, The University of Sydney <i>Series: Research in Public Management</i></p>	2005	\$45.99 1-59311-344-7	\$85.99 1-59311-345-5
<p>Managing Organizational Complexity: Philosophy, Theory and Application Kurt A. Richardson, ISCE Research <i>Series: ISCE Book Series: Managing the Complex</i></p>	2005	\$62.5 1-59311-318-8	\$105.95 1-59311-319-6
<p>Proven Solutions for Improving Supply Chain Performance C. Carl Pegels, University of Buffalo <i>Series: The Proven Solutions Series</i></p>	2005	\$45.99 1-59311-316-1	\$85.99 1-59311-317-X
<p>Qualitative Organizational Research Volume 1: Best Papers from the Davis Conference on Qualitative Research Kimberly D. Elsbach, University of California - Davis <i>Series: Advances in Qualitative Organization Research</i></p>	2005	\$45.99 1-59311-332-3	\$85.99 1-59311-333-1
<p>What Motivates Fairness in Organizations? Kees van den Bos, Utrecht University, the Netherlands; Daniel P. Skarlicki, The University of British Columbia; Dirk D. Steiner, Universite de Nice-Sophia Antipolis; Stephen W. Gilliland, University of Arizona <i>Series: Research in Social Issues in Management</i></p>	2005	\$45.99 1-59311-438-9	\$85.99 1-59311-439-7
<p>Budgeting and Financial Management for National Defense Lawrence R. Jones, Naval Postgraduate School; Jerry L. McCaffery, Naval Postgraduate School <i>Series: Research in Public Management</i></p>	2004	\$45.99 1-59311-104-5	\$85.99 1-59311-105-3
<p>E-Business Essentials: Special Issue of the Quarterly Journal of Electronic Commerce</p>	2004	\$45.99 1-59311-248-3	\$85.99 1-59311-247-5

Nick Bontis, McMaster University

Instructor Competencies: Standards for Face-to-Face, Online, and Blended Settings

Ileana de la Teja, LICEF Research Center, Tele-universite; Barbara L. Grabowski, Pennsylvania State University; J. Michael Spector, Florida State University; James D. Klein, Arizona State University

2004	\$45.99 <small>1-59311-236-X</small>	\$85.99 <small>1-59311-237-8</small>
------	---	---

Managing the Electronic Government: From Vision to Practice

Bernhard Schmidt, University of St. Gallen; Lukas Summermatter, University of St. Gallen; Kuno Schedler, University of St. Gallen
Series: Research in Public Management

2004	\$45.99 <small>1-59311-244-0</small>	\$85.99 <small>1-59311-245-9</small>
------	---	---

Merit Pay: Linking Pay to Performance in a Changing World

Jon M. Werner, University of Wisconsin-Whitewater; Robert L. Heneman, The Ohio State University
Series: Linking Pay to Performance

2004	\$45.99 <small>1-931576-46-7</small>	\$85.99 <small>1-931576-47-5</small>
------	---	---

Dealing with Diversity

George B. Graen, University of Illinois, Champaign-Urbana (retired)
Series: LMX Leadership: The Series

2003	\$45.99 <small>1-930608-48-9</small>	\$85.99 <small>1-930608-49-7</small>
------	---	---

Educating Managers with Tomorrow's Technologies

Robert DeFillippi, Suffolk University; Charles Wankel, Ph.D., St. John's University, New York
Series: Research in Management Education and Development

2003	\$45.99 <small>1-931576-68-8</small>	\$85.99 <small>1-931576-69-6</small>
------	---	---

Emerging Perspectives on Values in Organizations

Daniel P. Skarlicki, The University of British Columbia; Dirk D. Steiner, Universite de Nice-Sophia Antipolis; Stephen W. Gilliland, University of Arizona
Series: Research in Social Issues in Management

2003	\$45.99 <small>1-59311-064-2</small>	\$85.99 <small>1-59311-065-0</small>
------	---	---

Enhancing Inter-Firm Networks & Interorganizational Strategies

Anthony F. Buono, Bentley University
Series: Research in Management Consulting

2003	\$45.99 <small>1-59311-060-X</small>	\$85.99 <small>1-59311-061-8</small>
------	---	---

New Directions in Human Resource Management

Linda L. Neider, University of Miami; Chester A. Schriesheim, University of Miami
Series: Research in Management

2003	\$45.99 <small>1-59311-098-7</small>	\$85.99 <small>1-59311-099-5</small>
------	---	---

New Perspectives on Women Entrepreneurs

John E. Butler, Hong Kong Polytechnic University
Series: Research in Entrepreneurship and Management

2003	\$45.99 <small>1-931576-78-5</small>	\$85.99 <small>1-931576-79-3</small>
------	---	---

Budgeting and Financial Management in the Federal Government

Lawrence R. Jones, Naval Postgraduate School; Jerry L. McCaffery, Naval Postgraduate School
Series: Research in Public Management

2002	\$45.99 <small>1-931576-12-2</small>	\$85.99 <small>1-931576-13-0</small>
------	---	---

Developing Knowledge and Value in Management Consulting

Anthony F. Buono, Bentley University
Series: Research in Management Consulting

2002	\$45.99 <small>1-931576-02-5</small>	\$85.99 <small>1-931576-03-3</small>
------	---	---

Emerging Perspectives on Managing Organizational Justice

Daniel P. Skarlicki, The University of British Columbia; Dirk D. Steiner, Universite de Nice-Sophia Antipolis; Stephen W. Gilliland, University of Arizona
Series: Research in Social Issues in Management

2002	\$45.99 <small>1-931576-36-X</small>	\$85.99 <small>1-931576-37-8</small>
------	---	---

Human Resource Management in Virtual Organizations

David B. Greenberger, Ohio State University; Robert L. Heneman, The Ohio State University

2002	\$45.99 <small>1-930608-16-0</small>	\$85.99 <small>1-930608-17-9</small>
------	---	---

Series: Research in Human Resource Management

Innovative Theory and Empirical Research on Employee Turnover

Peter Hom, Arizona State University; Rodger Griffeth, Georgia State University

2002

\$45.99
1-59311-096-0

\$85.99
1-59311-097-9

Series: Research in Human Resource Management

Leadership

Chester A. Schriesheim, University of Miami; Linda L. Neider, University of Miami

2002

\$45.99
1-931576-50-5

\$85.99
1-931576-51-3

Series: Research in Management

Rethinking Management Education for the 21st Century

Robert DeFillippi, Suffolk University; Charles Wankel, Ph.D., St. John's University, New York

2002

\$45.99
1-930608-20-9

\$85.99
1-930608-21-7

Series: Research in Management Education and Development

Strategic Reward Management: Design, Implementations, and Evaluation

Robert L. Heneman, The Ohio State University

2002

\$45.99
1-931576-54-8

\$85.99
1-931576-55-6

Series: Linking Pay to Performance

Technological Entrepreneurship

Philip Phan, Rensselaer Polytechnic Institute

2002

\$45.99
1-930608-80-2

\$85.99
1-930608-81-0

Series: Research in Entrepreneurship and Management

Current Trends in Management Consulting

Anthony F. Buono, Bentley University

2001

\$45.99
1-930608-18-7

\$85.99
1-930608-19-5

Series: Research in Management Consulting

E-Commerce & Entrepreneurship

John E. Butler, Hong Kong Polytechnic University

2001

\$45.99
1-930608-12-8

\$85.99
1-930608-13-6

Series: Research in Entrepreneurship and Management

Equivalence in Measurement: Equivalence-in-Measurement

Linda L. Neider, University of Miami; Chester A. Schriesheim, University of Miami

2001

\$45.99
1-930608-88-8

\$85.99
1-930608-89-6

Series: Research in Management

Theoretical and Cultural Perspectives on Organizational Justice

Daniel P. Skarlicki, The University of British Columbia; Dirk D. Steiner, Universite de Nice-Sophia Antipolis; Stephen W. Gilliland, University of Arizona

2001

\$45.99
1-930608-09-8

\$85.99
1-930608-08-X

Series: Research in Social Issues in Management

International Distributors

Canada

Login Brothers Canada
324 Saullteaux Crescent
Winnipeg, MB R3J3T2
Tel: 204-837-2987
Fax: 204-837-3116
<http://www.lb.ca>

Australia

Co Info Pty Ltd
200A Rooks Road
Vermont, VIC 3133
Australia
Tel.: +613 9210 7777
Fax: + 613 9210 7788
website: www.coinfo.com.au

China

Taylor & Francis Asia Pacific
Room 1108B, Culture Square
No. 59 Jia, Zhongguancun St.
Haidian District
Beijing 100872
P.R. China
Tel : +86 (10) 82502670
Jeffrey Lim, Books Sales Director
Email: jeffrey.lim@tandf.com.sg
Cynthia Ji, Account Manager
Email: cynthia.ji@tandf.com.sg

China - Shanghai Region

Chris Ye, Account Manager
Room 916, Jinjiang Xiangyang Building
993 Nanjing West Road
Shanghai 200041
P.R. China
Tel: +86 21 62316030
Email: chris.ye@tandf.com.sg

China - Guangdong Region

Cherry Wang, Sales Executive
Email: cherry.wang@tandf.com.sg

Indo-China

Jeffrey Lim, Books Sales Director
Singapore Sales Office
E-mail: jeffrey.lim@tandf.com.sg

Europe

The Eurospan Group:
You can order from Eurospan by mail, fax, email
or telephone:

Eurospan Group
c/o Turpin Distribution
Pegasus Drive
Stratton Business Park
Biggleswade, Bedfordshire SG18 8TQ, UK
Tel: +44 (0) 1767 604972
Fax: +44 (0) 1767 601640
Orders: eurospan@turpin-distribution.com
Other info: info@eurospangroup.com

Orders from buyers in UK, Continental Europe,
Middle East and Africa can be supplied directly
by our stockist in the UK: Eurospan. Please click
here: www.eurospanbookstore.com/infoagepub

Hong Kong

Taylor & Francis Asia Pacific
Suite 153, Somptueux Central
52-54 Wellington Street
Central
Hong Kong
Tel: +852 3752 0625/3752 0626
Jeffrey Lim, Books Sales Director
E-mail: jeffrey.lim@tandf.com.sg
Andrew Kwan, Manager
E-mail: andrew.kwan@tandf.com.sg

India

Sara Books Pvt Ltd
G-1, Vardaan House
7/28, Ansari Road, Daryaganj
New Delhi - 110002
India
Phones : 00-91-11-23266107
Fax : 00-91-11-23266102
e mail : ravindrasaxena@sarabooksindia.com
Web : www.sarabooksindia.com
Contact Person : Ravindra.Saxena

Indonesia

Mohamed Feroz, *Assistant Sales Manager*
Singapore Sales Office
Email: mohamed.feroz@tandf.com.sg

Japan

Maruzen Co. Ltd.
9F Maruzen Building, 2-3-10
Nihombashi, Chuoku, Tokyo
Japan 103-8245
Tel: +81-3-3272-3851
Fax: +81-3-3272-3920
promote@maruzen.co.jp

Korea

Barry Clarke, *Managing Director*
Singapore Office
Email: barry.clarke@tandf.com.sg

Malaysia and Brunei

Taylor & Francis Publishing Services
Taylor & Francis Asia Pacific
No. 23-2, Jalan PJS 8/18
Dataran Mentari,
46150 Petaling Jaya
Selangor Darul Ehsan
Malaysia
Tel: +603 56301361
Fax: +603 56301732
Mobile: +60 (0)16 331 9923
David Yeong, *General Manager*
Email: david.yeong@tandf.com.sg

Philippines

Jeffrey Lim, *Books Sales Director*
Singapore Sales Office
E-mail: jeffrey.lim@tandf.com.sg

Puerto Rico, The Caribbean, South America:

Cranbury International
7 Clarendon Ave., Suite 2
Montpelier, VT 05602
Tel: 802-223-6565
Fax: 802-223-6824
email: eatkin@cranburyinternational.com

Singapore

Taylor & Francis Asia Pacific
60 MacPherson Road
Block 1 #06-09
Siemens Centre
Singapore 348615
Tel: +65 65082888
Fax: +65 6742 9356
Email: sales@tandf.com.sg
Mohamed Feroz, *Assistant Sales Manager*
Email: mohamed.feroz@tandf.com.sg

Taiwan

Taylor & Francis Asia Pacific
Room 629, 6F, No. 6, Sec. 4, Hsinyi Road
Da-an District
Taipei 10683
Taiwan (R.O.C.)
Tel: +886 (2) 5551 1266 ext. 6291
Jeffrey Lim, *Books Sales Director*
Email: jeffrey.lim@tandf.com.sg
Jason Lin, *Sales Manager*
Email: jason.lin@tandf.com.sg

Thailand

Taylor & Francis Asia Pacific
Tel & Fax: +66 2 6391333 ext. 3612
Jeffrey Lim, *Books Sales Director*
Email: jeffrey.lim@tandf.com.sg
Nonglak Sawaitong, *Account Manager*
Email: s.nonglak@tandf.com.sg

Vietnam

Jeffrey Lim, *Books Sales Director*
Singapore Sales Office
E-mail: jeffrey.lim@tandf.com.sg

Order Form/ Library Recommendation Form:

Books/Journals:

ISBN/ISSN	Title	Price
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Please place a check on the appropriate line:

Visa Mastercard American Express Check Enclosed

Card Number: _____ Exp. Date & Security Code: _____

Name: _____

Signature: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ E-mail: _____

Shipping and Handling for Books:

Domestic Handling Fee is \$7.50; International Handling fee is \$9.00 (one time fee per order) Shipping is \$3 per book (quantity)

Shipping and Handling for Journals:

Outside the U.S. add \$30.00 for surface mail

Personal subscription rates are valid only on orders paid for with a personal check or credit card.

Institutional checks will not be honored for personal subscriptions.

IAP - Information Age Publishing Inc.

P.O. Box 79049

Charlotte, NC 28271

tel: 704-752-9125 fax: 704-752-9113 e-mail: orders@infoagepub.com